

| ORDER FOR SUPPLIES OR SERVICES | | | | | | | | | | PAGE 1 OF 75 | | | | | | | | | |
|---|----------------|--|-----------------------------|------------------------------|--|----------------------|---|---------------------|------------------|---|---------------------------------|--------------------|----------------|--|------------------------|--|---|--|--|
| 1. CONTRACT/PURCH. ORDER/ AGREEMENT NO. W91QUZ-07-A-0001-P00017 | | | 2. DELIVERY ORDER/ CALL NO. | | 3. DATE OF ORDER/CALL 2007 Mar 22 | | 4. REQ./ PURCH. REQUEST NO. | | | 5. PRIORITY | | | | | | | | | |
| 6. ISSUED BY NCRCC - ITEC4 2461 EISENHOWER AVENUE ALEXANDRIA VA 22331-1700 | | | CODE W91QUZ | | 7. ADMINISTERED BY SEE ITEM 6 | | | CODE | | 8. DELIVERY FOB <input type="checkbox"/> DEST <input checked="" type="checkbox"/> OTHER (See Schedule if other) | | | | | | | | | |
| 9. CONTRACTOR ORACLE AMERICA, INC ANNE ACHEY 1910 ORACLE WAY RESTON VA 20190-4733 | | | CODE 4BFE6 | | FACILITY | | 10. DELIVER TO FOB POINT BY (Date) SEE SCHEDULE | | | 11. MARK IF BUSINESS IS <input type="checkbox"/> SMALL <input type="checkbox"/> SMALL DISADVANTAGED <input type="checkbox"/> WOMEN-OWNED | | | | | | | | | |
| | | | | | | | 12. DISCOUNT TERMS Net 30 Days | | | 13. MAIL INVOICES TO THE ADDRESS IN BLOCK See Item 15 | | | | | | | | | |
| 14. SHIP TO SEE SCHEDULE | | | CODE | | 15. PAYMENT WILL BE MADE BY SEE SCHEDULE | | | CODE | | MARK ALL PACKAGES AND PAPERS WITH IDENTIFICATION NUMBERS IN BLOCKS 1 AND 2. | | | | | | | | | |
| <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 10%; padding: 5px;">16. TYPE OF ORDER</td> <td style="width: 10%; padding: 5px;">DELIVERY/ CALL</td> <td style="padding: 5px;">This delivery order/call is issued on another Govt. agency or in accordance with and subject to terms and conditions of above numbered contract.</td> </tr> <tr> <td style="padding: 5px;"></td> <td style="padding: 5px;">PURCHASE</td> <td style="padding: 5px;">Reference your quote dated Furnish the following on terms specified herein. REF:</td> </tr> </table> | | | | | | | | | | | | 16. TYPE OF ORDER | DELIVERY/ CALL | This delivery order/call is issued on another Govt. agency or in accordance with and subject to terms and conditions of above numbered contract. | | PURCHASE | Reference your quote dated Furnish the following on terms specified herein. REF: | | |
| 16. TYPE OF ORDER | DELIVERY/ CALL | This delivery order/call is issued on another Govt. agency or in accordance with and subject to terms and conditions of above numbered contract. | | | | | | | | | | | | | | | | | |
| | PURCHASE | Reference your quote dated Furnish the following on terms specified herein. REF: | | | | | | | | | | | | | | | | | |
| <p style="text-align: center;">ACCEPTANCE. THE CONTRACTOR HEREBY ACCEPTS THE OFFER REPRESENTED BY THE NUMBERED PURCHASE ORDER AS IT MAY PREVIOUSLY HAVE BEEN OR IS NOW MODIFIED, SUBJECT TO ALL OF THE TERMS AND CONDITIONS SET FORTH, AND AGREES TO PERFORM THE SAME.</p> <table style="width: 100%;"> <tr> <td style="width: 30%;">NAME OF CONTRACTOR</td> <td style="width: 30%;">SIGNATURE</td> <td style="width: 30%;">TYPED NAME AND TITLE</td> <td style="width: 10%;">DATE SIGNED (YYYYMMDD)</td> </tr> <tr> <td colspan="4"> <input type="checkbox"/> If this box is marked, supplier must sign Acceptance and return the following number of copies: </td> </tr> </table> | | | | | | | | | | | | NAME OF CONTRACTOR | SIGNATURE | TYPED NAME AND TITLE | DATE SIGNED (YYYYMMDD) | <input type="checkbox"/> If this box is marked, supplier must sign Acceptance and return the following number of copies: | | | |
| NAME OF CONTRACTOR | SIGNATURE | TYPED NAME AND TITLE | DATE SIGNED (YYYYMMDD) | | | | | | | | | | | | | | | | |
| <input type="checkbox"/> If this box is marked, supplier must sign Acceptance and return the following number of copies: | | | | | | | | | | | | | | | | | | | |
| 17. ACCOUNTING AND APPROPRIATION DATA/ LOCAL USE | | | | | | | | | | | | | | | | | | | |
| 18. ITEM NO. | | 19. SCHEDULE OF SUPPLIES/ SERVICES | | | 20. QUANTITY ORDERED/ ACCEPTED* | | 21. UNIT | | 22. UNIT PRICE | | 23. AMOUNT | | | | | | | | |
| | | SEE SCHEDULE | | | | | | | | | | | | | | | | | |
| <i>* If quantity accepted by the Government is same as quantity ordered, indicate by X. If different, enter actual quantity accepted below quantity ordered and encircle.</i> | | | | | 24. UNITED STATES OF AMERICA TEL: 703-325-3348 EMAIL: valerie.m.mills@us.army.mil BY: VALERIE MILLS | | | | | 25. TOTAL 29. DIFFERENCES | | | | | | | | | |
| 26. QUANTITY IN COLUMN 20 HAS BEEN <input type="checkbox"/> INSPECTED <input type="checkbox"/> RECEIVED <input type="checkbox"/> ACCEPTED, AND CONFORMS TO THE CONTRACT EXCEPT AS NOTED DATE _____ SIGNATURE OF AUTHORIZED GOVT. REP. _____ | | | | | 27. SHIP NO. <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL | | 28. DO VOUCHER NO. 32. PAID BY | | 30. INITIALS | | 33. AMOUNT VERIFIED CORRECT FOR | | | | | | | | |
| 36. I certify this account is correct and proper for payment. DATE _____ SIGNATURE AND TITLE OF CERTIFYING OFFICER _____ | | | | | 31. PAYMENT <input type="checkbox"/> COMPLETE <input type="checkbox"/> PARTIAL <input type="checkbox"/> FINAL | | | | 34. CHECK NUMBER | | 35. BILL OF LADING NO. | | | | | | | | |
| 37. RECEIVED AT | | 38. RECEIVED BY | | 39. DATE RECEIVED (YYYYMMDD) | | 40. TOTAL CONTAINERS | | 41. S/R ACCOUNT NO. | | 42. S/R VOUCHER NO. | | | | | | | | | |

W91QUZ-07-A-0001

Section B - Supplies or Services and Prices

BPA Master Dollar Limit: \$2,000,000,000.00

BPA Call Limit: \$100,000,000.00

Period of Performance: 22-Mar-2007 to 30-Sep-2011

FSC Codes:

7030

Section C - Descriptions and Specifications

BPA BACKGROUND

In the spirit of the Federal Acquisition Streamlining Act, the Department of Defense (DoD) and Oracle USA, Inc. wish to enter into a Blanket Purchase Agreement (“BPA”) aimed at reducing the administrative costs of acquiring Oracle commercial items under the General Service Administration (GSA) Federal Supply Schedule (FSS) Program.

Federal Supply Schedule Contract Blanket Purchase Agreements (BPA) reduces contracting and open market costs such as: search for sources, the development of technical documents, solicitations, and the evaluation of bids and offers.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

The Enterprise Software Initiative (ESI) is a joint DoD project to develop and implement a DoD enterprise process. This BPA is issued in the spirit of the policy and guidelines provided in the Defense Federal Acquisition Regulation Supplement (DFARS) Section 208.74.

This BPA has been designated as a DoD ESI and GSA SmartBUY Contract, which is open to all U.S. Executive Agencies (as defined in 48 CFR 2.1), including the DoD and authorized contractors, except as restricted herein (hereinafter referred to as “Agency” or “Agencies”). Oracle acknowledges that the GSA and OMB have indicated their intent to issue regulations that make this BPA a mandatory source of Oracle products for agencies of the federal government. This understanding will be conveyed to all of Oracle’s assigned federal license sales personnel, pursuant to Section E.6. of this BPA.

The Army Contracting Agency - Information Technology, E-Commerce, and Commercial Contracting Center (ITEC4) has entered into this and similar BPAs on behalf of the Assistant Project Manager Army Small Computer Program (APM-ASCP) with DLT Solutions, Inc. (DLT) and Mythics, Inc (Mythics) (“Oracle Resellers with ESI BPAs”). These BPAs are issued to provide the Department of Defense (DoD) database software licenses and software maintenance support in support of the Department of Defense’s mission. Oracle shall serve as the prime contractor under this BPA and orders shall be issued directly to Oracle pursuant to Oracle’s GSA Schedule Contract number GS-35F-0009T (“Oracle’s GSA Contract”). In the event that the government issues BPAs to any Oracle reseller they shall be pursuant to the reseller’s GSA Schedule Contract with orders issued direct to each reseller.

The Government and Oracle understand and agree that changes will need to be made from time to time to this BPA. The Government and Oracle further agree that they will continue to endeavor to negotiate DOD ESI / SmartBUY Terms& Conditions for Oracle Products. ITEC4 may provide any such changes to the terms and conditions of this BPA to any Oracle reseller awarded an ESI/GSA SmartBUY BPA.

This BPA and all orders hereunder are subject to the Terms and Conditions sections herein.

A. TERMS AND CONDITIONS

1. Products Available Under this BPA.

This BPA includes Professional Consulting Services as listed in Exhibit E; Software Products and Software Maintenance listed in Exhibits A-1 through A-3. Prices for the Oracle CLINs under this BPA are net prices.

Items included on the Oracle GSA Contract and not listed specifically in the BPA exhibits may be purchased at rates negotiated by the Ordering Office and Oracle under CLIN 1001 of Exhibit A-4, entitled "Additional Items-GSA Schedule". Items that are not included on the GSA Schedule may be purchased in accordance with FAR 8.402(f) and Section 17 of Oracle's GSA Contract under CLIN 1002 of Exhibit A-4 entitled "Open Market Items". Both CLINs 1001 and 1002 are subject to the terms and conditions of this BPA and Oracle's GSA Contract.

Ordering Officers may negotiate special pricing with Oracle under CLIN 1003, Special Solutions, as set forth in Exhibit A-4, and in accordance with the terms and conditions of the Oracle GSA Contract.

Software licenses purchased under this BPA shall be subject to the terms and conditions of Oracle's GSA Contract, this BPA and the Order. Orders for Software Licenses and First Year Technical Support must be executed on the applicable Oracle Ordering Document.

2. Prevailing Terms and Conditions.

All orders placed against this BPA are subject to the terms and conditions of Oracle's GSA Contract as specified above. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of the BPA and Oracle's GSA Contract, the provisions of the BPA will take precedence. In the event of an inconsistency between the license terms of Oracle's GSA Schedule and/or this BPA and the Oracle Ordering Document, the terms of the Oracle Ordering Document shall take precedence.

3. Obligation of Funds.

This BPA does not obligate any funds. The Government is obligated only to the extent of authorized purchases actually made through orders issued under this BPA.

4. Effective Date and Duration of BPA.

This BPA is effective from the date of award through the effective period of the GSA Contract GS-35F-0009T. Either APM-ASCP or the Contractor with ninety (90) days written notice may terminate the BPA or a portion thereof provided however, that such termination shall not affect the obligations of the Government or Oracle under any then existing delivery order or lease agreement. The then existing delivery order or lease agreement shall continue in full force and effect as though the BPA had not been terminated.

5. Ordering Period.

The ordering period for all items under this BPA is the same as the duration of the BPA set forth in paragraph 4, above.

6. Enterprise Licenses.

Under the Oracle SmartBUY Enterprise Licenses options defined in Exhibit A-3, Agencies under any of the fifteen Executive Departments of the U.S. Federal Government, and Independent Establishments as defined in 5 U.S.C. 104 (1) ("Agency") may procure an Enterprise License which provides for the use of certain programs on an enterprise basis for an Agency's entire population of users, provided the programs are used only in support of the Agency's internal business operations. Specific program license bundles and pricing are shown in Exhibit A-3: "Oracle SmartBUY Enterprise Licenses". An Agency's licensed population will be specifically defined in an ordering document prepared and agreed to by the contractor and the Agency. The salient features of the Oracle SmartBUY Enterprise License include:

- A. Product Coverage. The Enterprise License is available only for specific Oracle core technologies as identified in the above referenced Exhibit A-3.
- B. Licensed Agency Population. The Enterprise License will be available only if an Agency wishes to license its entire population of users. The term "users" is defined to mean all employees and on-site contractors or off-site contractors accessing Agency owned or leased hardware. The programs may only be used for the purpose of supporting the Agency's internal business operations. The population must be specifically defined in the ordering document agreed to by the contractor and the Agency. The licensed Agency population must be identifiable by objective evidence, such as annual budgeting or appropriation documents. This user population specified in the ordering document is hereinafter to referred to as the "Licensed Agency Population."
- C. Annual Verification and True-Up. Each Oracle SmartBUY Enterprise License shall contain an annual true-up provision agreed to by the contractor and the Agency that provides for an annual adjustment of the Licensed Agency Population. Such provision shall provide that on the first annual anniversary of the effective date of the enterprise license ordering document, and every anniversary date thereafter, the Agency shall be required to report to Oracle in writing the then current total number of users comprising the Licensed Agency Population metric (e.g., total employees and on-site and off-site support contractors) substantiated by objective evidence, as specifically defined and set forth in the ordering document. If the report to Oracle identifies an increase in the users comprising the Agency Population compared to the Licensed Agency Population (as originally established or as adjusted by a previous true-up), the Agency shall be required to place an order to account for the additional usage of the Enterprise License as well as to provide for additional Technical Support associated with the additional usage. This adjustment shall only be required when

users comprising the Agency Population:

- (a) increase by three percent (3%) or more over the Licensed Agency Population and the Licensed Agency Population is less than 15,001;
- (b) increase by two percent (2%) or more over the Licensed Agency Population and the Licensed Agency Population is between 15,001 to 99,999; or
- (c) increase by one percent (1%) or more over the Licensed Agency Population and the Licensed Agency Population is greater than 99,999.

If, on the annual anniversary date, there is no change or a decrease in the users comprising the Licensed Agency Population, no additional fees shall be due and the Licensed Agency Population will remain unchanged. An Agency shall not be entitled to a refund, credit or other consideration of any kind in the event of a reduction in the number of users comprising the Licensed Agency Population.

Note: *Unless specifically provided otherwise in the ordering document between the contractor and the Agency, all true-up and technical support renewals shall occur between Oracle and the Agency, even if the original ordering document was not directly with Oracle.*

Note: *If on any anniversary date, the Agency elects not to certify, update the Enterprise License, or provide payment (if appropriate), upon Oracle's prior written notice to the Agency, the Enterprise License shall revert to Oracle's standard license metrics; any such reversion shall be in accordance with Oracle's standard migration policies and license metrics in effect at the time. In no event shall the Agency be entitled to any refund or other consideration, nor shall the Agency be relieved of any obligation to pay for technical support that the Agency may have ordered, should the Agency cause such reversion under this provision. If the Agency is not current on technical support for the Enterprise License at the time this clause is invoked, the Agency shall be required to pay appropriate fees for lapsed support pursuant to Oracle's standard policy in order to purchase technical support for the licenses resulting from this provision. This provision shall not require Oracle to deliver any programs nor entitle Agency to any program updates.*

- D. Support Cap: Enterprise Licenses acquired under this BPA will have a 0% support cap for the initial two annual support renewals and a 2% support cap for the third annual support renewal.
- E. Assignment of Enterprise Licenses: In the event an Agency that has purchased an Enterprise License under this BPA ("Licensed Agency") is re-organized or restructured such that its responsibilities and operations are transferred to another Agency, such Licensed Agency shall have the right to assign affected program licenses to a successor. Such assignment shall only be effective if: (1) the Licensed Agency provides advance written notice to Oracle; (2) the Licensed Agency has

continuously maintained Software Update License & Support; and, (3) the Licensed Agency and the successor Agency agree to be bound in writing to appropriate modifications and/or ordering documents as mutually agreed by the parties to effectuate the assignment.

- F. Surge Usage for National Defense. Where appropriate, subject to mutual agreement, DoD and Agencies directly supporting national security efforts may be provided surge usage in the event of a war or national mobilization. The following language may be included in the ordering document, subject to contractor's agreement:

"In the event of a declaration of war or national mobilization, for a period of time no greater than twelve months, there shall be no limit on the number of licenses for the Programs for temporary use by the 'ordering Activity' to support its operations. This temporary use is only for Programs licensed on this Ordering Document."

- G. Migration: Agencies shall migrate programs previously licensed into the Enterprise License pursuant to Oracle's then current migration policies, to the extent the Agency is up to date on technical support. At the time of migration of such program licenses, it will be necessary for the contracting officer to agree to terminate the migrated licenses and to provide the contractor written assurance in the ordering document indicating that the Agency is authorized to enter into the migration option with respect to the terminated licenses. Except for credit provided under Oracle's then current migration policy, Customer shall not be entitled to any refund or other consideration should Customer elect to migrate to the Enterprise License.
- H. Open Market. Oracle does not maintain an Enterprise License metric on its GSA Contract; however, software programs in the bundles in Exhibit A-3, which are being made available under this BPA, are on Oracle's GSA Contract. Any programs not on Oracle's underlying GSA Contract must be identified as open market items at the time of order placement.

7. Pricing.

The base price offered by Oracle under this contract for any software product under a lease or special solution shall not exceed the price of that software product based on the same program/metric/license combination available on this BPA. The terms of the lease shall be at least as good as the rates provided in the applicable GSA Contract.

Oracle agrees that in no case shall the prices charged under this BPA be more than the prices reflected in Oracle's GSA Contract for identical products (as defined by the program/metric/license combination) and first year technical support services. No less than quarterly, Oracle shall propose to adjust its BPA CLIN prices to reflect price adjustments made during the previous quarterly period under its GSA Contract for the identical products and first year technical support services. These price adjustments will include any economic price increases in the GSA Contract prices.

No less than quarterly, Oracle agrees to provide APM-ASCP with an electronic copy of its U.S. Price List for software products and first year technical support as well as applicable change records.

8. Discount Structure.

All prices in Exhibits A-1 through A-3 are net prices; there are no additional discounts.

9. Voluntary Price Reductions and Special Solutions.

Oracle can voluntarily reduce prices at any time by giving 24-hour advance notice (via FAX or E-mail) to the BPA Contracting Officer and the U.S. Army Small Computer Product Manager. In addition, Oracle may negotiate special discounts for specific orders for their respective CLINs. These special discounts shall be negotiated under CLIN 1003, Special Solutions.

10. Audits.

Unless expressly provided otherwise in an individual order, Licensee shall perform an internal audit annually and will use its best efforts to keep full and accurate accounts that may be used to properly ascertain and verify numbers of licenses in use. The Licensee will furnish Oracle with a signed certification that the programs are being used pursuant to the provisions of the order including but not limited to the license quantities, or Licensee shall permit Oracle to have access to Licensee records and computer systems and the right to audit such systems to insure software use is in accordance with its license terms. All Oracle personnel must have appropriate security clearances to gain access to Licensee site or data, if required.

11. Maintenance.

- A. Annual Technical Support for Programs is provided under Oracle's Technical Support policies, which are in effect on the date Technical Support services are ordered. The current version of the technical support policies may be accessed at <http://oracle.com/contracts>. Oracle's Technical Support policies are subject to change at Oracle's discretion; however, Oracle will maintain a materially equivalent level of services provided for supported programs during the period for which fees for technical support have been paid.
- B. Oracle will provide twelve months notice prior to desupporting any product acquired under this BPA; notice will be provided in the same manner as it is to other customers via Metalink provided customer has continually maintained technical support.
- C. If Oracle reduces or replaces the functionality contained in the licensed products ("Licensed Product"), and provides this functionality as a separate or renamed product ("Product") at no additional cost to customers currently under Oracle technical support for the Licensed Product, then an ordering Activity shall be entitled to the license of such Product which is generally available in production release at no additional license or maintenance fee, provided that such Ordering Activity is under then current Oracle technical support for that Licensed Product, and subject to the terms and agreements of the applicable license agreement.

12. Reporting and Payment of Fees.

As a result of this BPA, Oracle shall be responsible for the following:

1. Reporting:
 - a. Submittal of ASCP Deliverable reports, on a quarterly basis (see Exhibit C)
 - b. Accuracy of ASCP report data
 - c. Submittal of applicable GSA reports; and
2. Payment of the GSA Industrial Funding Fee (IFF) and Acquisition, Contracting & Technical (ACT) Fee for Service for all orders awarded to Oracle.

B. AUTHORIZED USERS AND POINTS OF CONTACT

1. Authorized BPA Users.

This Enterprise Software Agreement/SmartBUY Contract is open to all U.S. Executive Agencies (as defined in 48 CFR 2.1), including the Department of Defense (DOD), and authorized contractors, except as restricted herein.

Pursuant to FAR Part 51, contractors performing work for the Agencies set forth above may use this BPA on behalf of and for the benefit of an Agency(ies) if they provide Oracle with a bona fide Letter of Authorization from their cognizant Contracting Officer. The letter must be on appropriate Government letterhead; it must authorize the contractor to use this BPA; it must cite the specific contract under which work is being performed by the Federal Government; it must cite the inclusive dates during which the authorization is valid; and, it must be signed by the Contractor's cognizant Contracting Officer. Contracting Officers for Contractors working in a classified environment shall coordinate the letter of authorization requirements with APM-ASCP.

2. BPA POINTS OF CONTACT

a. Procuring Contracting Officer (PCO):

Name: Ron Hyde

U.S. Army Contracting Agency – ITEC4

Phone: 703-325-4625

Fax: 703-428-9842

Email: ron.hyde@us.army.mil

b. Software Product Manager (SPM):

Name: Diane Grim

Assistant Project Manager – Army Small Computer Program

Phone: 732-427-6723

Fax: 732-532-5185

Email: diane.grim@us.army.mil

c. Customer Point of Contact: (to be specified on each order)

d. Oracle USA, Inc.-Contractual:

Name: Glenda Sakati
Manager, Federal Licensing Contracts
Phone and Fax: 703-364-4056
Email: glenda.sakati@oracle.com

e. Oracle USA, Inc. – Program Management/Reporting:

Name: Anne Achey
Business Development Representative
Phone and Fax: 703-364-3110
Email: anne.achey@oracle.com

C. ORDERING

This BPA will be posted to the DoD ESI website as part of the ESI program. The web site can be viewed at <http://www.esi.mil>. The Government will also post this contract to <https://ascp.monmouth.army.mil/scp/contracts/viewcontract.jsp?cNum=W91QUZ-07-A-0001>

1. DFARS Section 208.74 directs DoD software buyers and requiring officials to check the DoD ESI website for DoD inventory or an ESA before using another method of acquisition. These steps for the DoD buyer are summarized from the DFARS:
 - a. Check the Enterprise Agreement Summary Table to determine if software rights or maintenance have already been purchased and are available from DoD inventory. If they are available, purchase the designated software from DoD inventory and reimburse the SPM.
 - b. If the required software rights or maintenance are not available from inventory or from an ESA, then the contracting officer or requiring official may use an alternate method of acquisition, subject to laws and policy.
 - c. If the required software or maintenance are not available from inventory but are available from an ESA, then the contracting officer or requiring official must follow the procedure in the DFARS Section 208.74.
2. **Delivery Orders.** Delivery requirements and administration will be stipulated on Delivery Orders.
 - a. Notice to DoD Ordering Offices: When ordering services, ordering offices are responsible for compliance with GSA's Ordering Procedures for Services and DFARS 208.405-70.
 - b. Ordering via this BPA is decentralized. Orders are prepared in accordance with the terms and conditions of this BPA and the GSA Contract. Orders may be placed by credit card, facsimile, on an authorized form such as a Standard Form (SF) 1449 or Department of Defense (DD) Form 1155.
 - c. Orders will be placed against this BPA in accordance with the GSA Contract and the APM-ASCP ordering instructions located at <https://ascp.monmouth.army.mil>. To identify orders purchased via this Agreement, the BPA number shall appear on each order. The order shall also include identification of the ordering activity,

point of contact phone number and electronic mail address and items purchased (by specific CLIN number).

- d. Orders for Software Licenses and First Year Technical Support must be executed on an Oracle Ordering Document; a sample copy of an Ordering Document is included as Exhibit D hereto, and accompanied by a funded Purchase Order issued to Oracle. Oracle and an ordering activity may agree in writing in an order to bilateral changes, which pertain to the order. In no event may an ordering activity unilaterally impose additional terms, conditions or other requirements (e.g., Representations and Certifications or agency supplemental clauses) upon Oracle by virtue of their unilateral incorporation in or attachment to an order. In no event shall any additional terms, including any terms that are preprinted, attached to, or referenced in an order have any force or effect without the express written agreement of Oracle and the ordering activity.

3. **Delivery.** Deliveries shall be made to the locations specified in each order in accordance with the terms of Oracle's GSA Contract.

Shipments to APO addresses are prohibited unless specifically requested on the delivery order. Only the Assistant Project Manager Army Small Computer Program ("APM-ASCP") can expedite orders.

Acceptance shall be in accordance with Oracle's GSA Contract.

D. INVOICING AND PAYMENT

1. **Invoicing.** The requirements of a proper invoice are as specified in the GSA Schedule. Invoices shall be submitted to the payment address specified on each delivery order issued against this BPA.
2. **Payment.** Payment shall be made for items accepted by the Government specified in each delivery order. Payment procedures are in accordance with the GSA Schedule. The payment office shall be identified on each delivery order issued against the BPA. The Government will make payment in accordance with Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular, A-125, Prompt Payment. FAR 52.232-25, Prompt Payment (October 2003) applies. At the option of the Government payments under this BPA may be made by check, electronic funds transfer, or the automated clearinghouse.
3. **Fast Payment Procedure.** FAR 52.213-1, Fast Payment Procedure (Feb 1998), is hereby incorporated into this agreement.

E. BPA MANAGEMENT AND OVERSIGHT.

1. Oracle shall provide centralized administration, in the form of a Program Manager, in support of all work performed under this BPA. The Program Manager, at a minimum, is required to participate in periodic program management reviews (which may require travel to a Government named site). Additional functions would include customer

service, periodic program management reviews, invoicing, payment and submission of Contract deliverable reports.

- 2. Report of Sales.** Report of sales shall be by submission of the Order Transaction (OT) and Fee For Service (FFS) reports submitted to ASCP as a Microsoft Excel Spreadsheet within thirty (30) days following the completion of the reporting period. The reports shall be submitted in the standard format shown in Exhibit B. Negative reports are required. The Fee For Service (FFS) payment shall be submitted by the 30th calendar day after the end of each calendar quarter. The ASCP will provide copies of the FFS Report on a quarterly basis to the Federal Components participating in fee sharing. If the BPA contains services, current FFS paid by Delivery Order and total FFS paid will be included in the report.
- 3. Universal Standard Products and Services Code.** The Universal Standard Products and Services Code (UNSPSC) is a required field of the Order Transaction (OT) report. The UNSPSC code permits software asset management through a standard coding structure. The UNSPSC is a coding system used to classify both products and services for use throughout the global marketplace. The management and development of the UNSPSC Code is coordinated by ECCMA, the Electronic Commerce Code Management Association. The current version consists of more than 16,000 terms and is available free as a download at <http://www.unspsc.org>.
- 4. Records.** The Contractor shall maintain archival copies of all orders for the life of the BPA. Copies shall be made available to the Government upon request.
- 5. Program Management Reviews (PMR).** Oracle PM shall participate in regular reviews of the progress of the BPA. Reviews shall be held no more than twice yearly as scheduled by the Software Product Manager. During these reviews Oracle shall report on among other things, status of BPA sales, marketing and any outstanding issues concerning the BPA, as well as changes to Oracle business practices that Oracle believes may impact BPA transactions in the future. PMR agenda and presentation format shall be provided prior to each PMR. Travel expenses are the responsibility of the contractor.
- 6. Marketing.** Oracle shall ensure that all assigned Federal sales personnel are knowledgeable of the details of this BPA and will dedicate reasonable resources to the effort of marketing and advertising this agreement as part of the normal sales cycle of participating in customer trade shows and sponsored events.
- 7. Virtual IT Marketplace.** ESI and GSA have partnered to create the Virtual IT Marketplace (VITM). The VITM interfaces with GSA Advantage and provides ESI agreement product information to the DoD customer. The Contractor shall follow GSA procedures for electronic loading of ESI contract information to the VITM and will be responsible to ensure that the VITM data is maintained in a current status. The VITM may be accessed at www.VITM.gov.

8. **DoD Email-IT Corridor.** As the scope of the DoD Email-IT Corridor becomes finalized, Oracle will work with the Government to participate in this Government electronic ordering program as is mutually agreeable.
9. **Multicore Processor Hardware.** The following shall apply with respect to new acquisition of programs available for licenses on a processor basis hereunder: ESI acknowledges that Oracle's then-current commercial policies with respect to processor licenses for multicore processor hardware shall apply unless different terms and conditions are negotiated within a specific ordering document.

F. STANDARDS

1. **Section 508 of the Rehabilitation Act Compliance.** Section 508 compliance information on the products provided by Oracle is available at <http://www.oracle.com/accessibility/>. Any requirements regarding Section 508 for services must be expressly agreed to by the Contractor and the ordering activity in the order.

G. FEES AND PAYMENTS

1. **GSA Industrial Funding Fee (IFF).** The BPA unit prices include the applicable GSA IFF. The contractor shall be responsible for all required filings to GSA and for payment of this fee in accordance with applicable GSA instructions.
2. **Acquisition, Contracting, and Technical (ACT) Fee.** The cost of awarding, administering and managing this BPA is included in the prices charged to ordering activities. The ACT fee is 2%. The contractor shall remit the ACT fee on a calendar quarterly basis (i.e. January – March, April – June, July – September, and October – December) or as otherwise requested by the Software Product Manager (SPM). Payment is due thirty (30) days following approval of the Report of Sales for the completed quarter. ACT fees that have not been paid within the prescribed thirty (30) days shall be considered a debt to the United States Government under the terms of FAR 32.6. The Government may exercise all its rights under the contract, including withholding or setting off payments and interest on the debt (see contract FAR clause 52.232-17, Interest). Failure of the Contractor to pay the ACT Fee in a timely manner may result in termination of the BPA.
3. **Fee Distribution.** The Army, Air Force, DLA, DISA and Navy are participating in a fee-sharing program. The Contractor shall collect the 2% ACT fee and distribute in accordance with the following procedures. Fee sharing shall be determined by the End User Agency or Service identified in the monthly Report of Sales. This field shall be notated Army, Air Force, DLA, DISA, Navy or DOD as appropriate. Marine Corps sales are reported under the Navy designation. Fee checks shall not be issued until written approval is received for the Report of Sales.

(For a SmartBUY agreement, use the following: The Air Force, Army, DLA, DISA, Navy and GSA (for SmartBUY Federal government Civilian Agency orders) are participating in an ACT fee-sharing program. For orders within DoD, the 2% ACT fee is split equally between the DoD Component whose customer places the order and the Component that manages the contract.

The Contractor shall collect the 2% ACT fee and distribute in accordance with the following procedures. ACT fee sharing shall be determined by the End User Agency or Service identified in the monthly Report of Sales. This field shall be notated Air Force, Army, DLA, DISA, Navy, DoD or Non-DoD as appropriate. In the case of SmartBUY orders (Federal Government Civilian Agencies) non-DoD orders and non DoD support contractor orders, excluding the Intelligence Community and non Coast Guard orders or support vendors to same, the 2% ACT fee is split equally between the Agency that manages the contract and GSA SmartBUY Program Management Office.)

(Enter Service fee sharing arrangement here. If the vendor is collecting fees under a separate CLIN it should be addressed here. See Navy [examples](#) below at 3.1 through 3.4)

3.1 ALL SALES:

NAVY SALES (Updated August 2010)

The 2% ACT fee is split equally between the DoD Component whose customer places the order and the DoD Component that manages the ESI agreement. For example, an Air Force order issued against an ESI agreement managed by the Navy results in one half (or 1%) of the 2% fee being returned to the Air Force acquisition organization (listed under Air Force Sales). The Navy will retain the entire 2% fee under orders issued for Navy activities or those activities that do not collect a fee under the ESI agreements managed by the Navy. The contractor is responsible for distributing the ACT fee to all applicable Services in accordance with the instructions herein. The amount of ACT Fee due the Navy shall be calculated at 1% for Army sales, 1% for Air Force sales, 1% for DLA sales, 1% for DISA sales and 2% for all other sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashier's check made payable to "Treasurer of the United States". No transmittal letter is required with submission of Navy fee checks.

Checks must include the following information to ensure proper crediting of the payment:

BPA *(fill in applicable #)*

DoD *(fill in name of agreement)* Enterprise Software Agreement

ACT Fee

For US Postal Service mail or USPS Express Mail, send check to:

SPAWARSYSCEN PACIFIC

Attn: Henry Ingorvate

Code 55190, Bldg. 91

53560 Hull Street

San Diego, CA 92152-5001

For Federal Express, United Parcel Service, DHL or Other Courier Services, send check to:

SPAWARSYSCEN PACIFIC

Shipping and Receiving

Receiving Officer (OT 7)

Attn: Henry Ingorvate

Code 55190, Bldg. 91

4297 Pacific Hwy.

San Diego, CA 92110

Email a copy of the ACT Fee remittance check to: henry.ingorvate@navy.mil

3.2 ARMY SALES:

The amount of ACT Fee due the Army shall be calculated at 1% of all Army sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashier's check made payable to "Treasurer of the United States". Checks must be notated with the following information:

BPA (*fill in applicable #*)
SCP Fee Reimbursement

***Checks must be accompanied by a transmittal letter (format to be provided) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:
Project Director, Computer Hardware, Enterprise Software and Solutions (PD CHESS)
PEO Enterprise Information Systems
SFAE-PS-SCP (Attn: Margaret Kirsch)
Squier Hall, Bldg. 283
Fort Monmouth, NJ 07703

Email a copy of the check and letter to: MONM-EISASCPVndrRpts@Conus.army.mil

3.3 AIR FORCE SALES:

The amount of ACT Fee due the Air Force shall be calculated at 1% of all Air Force sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashier's check made payable to "3801-LI". Checks must be notated with the following information:

BPA (*fill in applicable #*)
ESI-SW Fee Sharing

***Checks must be accompanied by a transmittal letter (format to be provided) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:
Disbursing Operations Directorate
FOR: 3801-Limestone Field Site
8899 E 56th Street
Indianapolis, IN 46249-9339

Email a copy of the check and letter to: HQ754ELSG/ESTFinancials@gunter.af.mil.mailto:

Please include with the above documents the Customer Usage Check Report (CCR) and Delivery Order Status Report (DOSR) or the Report of Sales (per BPA requirements)

Subject Line Format of e-mail should be as follows:

Contract Number with hyphens, CCR or DOSR Month Year, Contract Name, Contractor Name
[Example: FA0000-00-A-0000, CCR June 2006, ESI SW, Vendor, Inc.]

Point of Contact regarding any questions:

Ricky Blackmon

Phone: 334-416-2888

Email: ricky.blackmon@gunter.af.mil

Mail is also an alternative means of submitting copies. Please forward a copy to the address below:

HQ 754 ELSG/ESQ

Attention: Ricky Blackmon

<mailto:Karen.Molloy@gunter.af.mil> 490 East Moore Drive, Bldg 892

MAFB-Gunter Annex, AL 36114-3014

3.4 DLA SALES

The amount of ACT Fee due DLA shall be calculated at 1% of all DLA sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashier's check made payable to "Treasurer of the United States". No transmittal letter is required with submission of DLA fee checks.

Checks must include the following information to ensure proper crediting of the payment:

BPA *(fill in applicable #)*

DoD *(fill in name of agreement)* Enterprise Software Agreement

Quarterly ACT Fee

Send check to:

Defense Logistics Agency

DES Acquisition Staff Directorate

Attn: Connie House, DES-A

8725 John J. Kingman Road, Room 1145

Fort Belvoir, VA 22060-6220

Mail a copy of the check to:

Defense Logistics Agency

Attn: Susan Lizzi, J-654

8725 John J. Kingman Road

Fort Belvoir, VA 22060-6221

Or email a copy of the check to:

Email: Susan.Lizzi@dla.mil

3.5 DISA SALES

The amount of ACT Fee due DISA shall be calculated at 1% of all DISA sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashiers check made payable to "Treasurer of the United States". Checks must be notated with the following information:

BPA *(fill in applicable #)*

DoD *(fill in name of agreement)* Enterprise Software Agreement

Quarterly ACT Fee

****Checks must be accompanied by a transmittal letter (format to be provided) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:

DFAS-CO

Finance and Accounting Office

Attn: Disbursement Office (Tom Triplett)

3990 East Broad St., Bldg. 21

Columbus, Ohio 43213

Direct questions to Jonnice Medley, 703-681-2091

Provide copies of this letter and check to: jonnice.medley@disa.mil.

For SmartBUY agreements add the below:

3.6 GSA SALES

GSA SALES

The amount of ACT Fee due GSA shall be calculated at 1% of all Civilian agency sales. Remit ACT Fee by electronic payment using pay.gov(ww.pay.gov). Payments can be made via Automated Clearing House (ACH) and credit cards. For technical assistance with pay.gov, please contact pay.gov on (800) 624-1373, (216) 579-2112, or pay.gov.clev.frb.gov. To access pay.gov - 1. Go to the pay.gov website located at www.pay.gov. 2. Under the heading "Find Public Forms" - select by Agency Name. 3. Select "G" 4. Select General Services Administration. 5. Select Smart. BUY. 6. Complete the forms and submit your payment to pay.gov. Send an email notification of payment to pebble.randoph@gsa.gov.

H. SECURITY REQUIREMENTS

1. Although it is unknown exactly how many persons will be required to have any and all levels of security clearance, the Government may require security clearances, perhaps higher than top secret (top secret specialized compartmentalized information), for performance of any order under this contract. A general DD254 is provided in this BPA as Exhibit F. Specific DD254s will be incorporated for individual orders, as required.
2. The Contractor shall provide sufficient personnel with the required security clearances to perform the work as specified in individual delivery orders. The personnel shall be cleared personnel in accordance with the clause entitled Security Requirements. If satisfactory security arrangements cannot be made with the contractor, the required services shall be obtained from other sources.
3. The level of classified access required shall be indicated in the individual delivery orders.
4. The contractor shall bear the cost of any security clearances required for order performance.

List of Exhibits –

| | |
|-----------|---------------------------------------|
| Exhibit A | Oracle Price Tables |
| A-1 | Technology Program Licenses |
| A-2 | E-Business Suite Program Licenses |
| A-3 | Oracle SmartBUY Enterprise Licenses |
| A-4 | Other Oracle CLINs |
| Exhibit B | BPA Report Formats |
| Exhibit C | Sample Letters for Transmittal of FFS |
| Exhibit D | Sample Oracle Ordering Document |

| | |
|-----------|---------------|
| Exhibit E | Pricing Table |
| Exhibit F | DD254 |

Exhibits A-1 and A-2 have been provided at the following website:

https://ascp.monmouth.army.mil/scp/contracts/DEAL-O_homepage.jsp

Customers can click on the "DEAL-O Oracle USA, Inc." link at the bottom of the page to access the Oracle BPA.

Exhibit A-3 ORACLE SmartBUY Enterprise Licenses**Option #1 - Oracle DB-EE (CLIN ORA-EL1)**

| Oracle Program Name | Price | Oracle License Basis | Net License Fee Per User | Annual Support |
|------------------------------------|-------|----------------------|--------------------------|-----------------------------------|
| | | | | Software Update License & Support |
| Oracle Database Enterprise Edition | | Licensed Users * | \$200.00 | \$44.00 |

Enterprise License Add-On Purchases

(Prices are available for Licenses Purchased at Time of Enterprise License.)

| Oracle Program Name | Price | Oracle License Basis | Net License Fee Per User/Processor | Annual Support |
|---|-------|----------------------|------------------------------------|-----------------------------------|
| | | | | Software Update License & Support |
| Oracle Database Enterprise Edition Options | | | | |
| Advanced Security | 1 | Licensed Users * | \$50.00 | \$11.00 |
| Partitioning | 1 | Licensed Users * | \$50.00 | \$11.00 |
| Spatial | 1 | Licensed Users * | \$50.00 | \$11.00 |
| Real Application Clusters | 1 | Licensed Users * | \$100.00 | \$22.00 |
| Label Security | 1 | Licensed Users * | \$50.00 | \$11.00 |
| Enterprise Managers | | | | |
| Diagnostics Pack | 1 | Licensed Users * | \$15.00 | \$3.30 |
| Tuning Pack | 1 | Licensed Users * | \$15.00 | \$3.30 |
| Change Management Pack | 1 | Licensed Users * | \$15.00 | \$3.30 |
| Configuration Management Pack | 1 | Licensed Users * | \$15.00 | \$3.30 |
| Internet Application Server | | | | |
| Internet Application Server Enterprise Edition | | Licensed Users * | 150.00 | 33.00 |
| Oracle Database Enterprise Edition | | Processor | \$10,000.00 | \$2,200.00 |
| Enterprise Edition Options: | | | | |
| Partitioning | 1 | Processor | \$2,500.00 | \$550.00 |
| Spatial | 1 | Processor | \$2,500.00 | \$550.00 |
| Advanced Security | 1 | Processor | \$2,500.00 | \$550.00 |

Exhibit A-3**ORACLE SmartBUY Enterprise Licenses****Option #1 - Oracle DB-EE (CLIN ORA-EL1)**

| | | | | |
|------------------------------------|---|-----------|------------|------------|
| Real Application Clusters | 1 | Processor | \$5,000.00 | \$1,100.00 |
| Label Security | 1 | Processor | \$2,500.00 | \$550.00 |
| Enterprise Managers | | | | |
| Diagnostics Pack | 1 | Processor | \$750.00 | \$165.00 |
| Tuning Pack | 1 | Processor | \$750.00 | \$165.00 |
| Change Management Pack | 1 | Processor | \$750.00 | \$165.00 |
| Configuration Management Pack | 1 | Processor | \$750.00 | \$165.00 |
| Internet Application Server | | | | |
| Internet Application Server | | | | |
| Enterprise Edition | | Processor | \$7,500.00 | \$1,650.00 |

NOTES:

- All users of this BPA are required to paid the FFS fee in addition to Net License Fee
- All fees shown for Enterprise License are NET fees; there are no additional discounts.
- Enterprise License must cover ALL Agency Population.
- Enterprise License is for purposes of direct internal business of buying Agency only.
- Additional Terms (such as Verification, True-up, Transferability, Support Cap) to be defined in Ordering Document.
- Options must match the number of licenses of the associated database.
- Licensed User is not a standard metric on GSA Schedule Contract GS-35F-0009T and is offered as part of the BPA Special Solutions as defined in section 9. Voluntary Price Reductions and Special Solutions. All programs offered as Special Solutions are on Oracle's GSA Schedule Contract GS-35F-0009T.

Exhibit A-3 ORACLE SmartBUY Enterprise Licenses**Option #2 - Oracle DB-EE and iAS-EE (CLIN ORA-EL2)**

| Oracle Program Name | Price Notes | Oracle License Basis | Net License Fee Per User | Annual Support |
|---|----------------|----------------------------|-----------------------------------|--|
| | | | | Software Update License & Support |
| Oracle Database Enterprise Edition Internet Application Server Enterprise Edition | | Licensed Users * | \$280.00 | \$61.60 |

Enterprise License Add-On Purchases

(Prices are available for Licenses Purchased at Time of Enterprise License.)

| Oracle Program Name | Price Notes | Oracle License Basis | Net License Fee Per User/ Processor | Annual Support |
|---|----------------|----------------------------|---|--|
| | | | | Software Update License & Support |
| Oracle Database Enterprise Edition Options | | | | |
| Advanced Security | 1 | Licensed Users * | \$40.00 | \$8.80 |
| Partitioning | 1 | Licensed Users * | \$40.00 | \$8.80 |
| Spatial | 1 | Licensed Users * | \$40.00 | \$8.80 |
| Real Application Clusters | 1 | Licensed Users * | \$80.00 | \$17.60 |
| Label Security | 1 | Licensed Users * | \$40.00 | \$8.80 |
| Enterprise Managers | | | | |
| Diagnostics Pack | 1 | Licensed Users * | \$12.00 | \$2.64 |
| Tuning Pack | 1 | Licensed Users * | \$12.00 | \$2.64 |
| Change Management Pack | 1 | Licensed Users * | \$12.00 | \$2.64 |
| Configuration Management Pack | 1 | Licensed Users * | \$12.00 | \$2.64 |
| Oracle Database Enterprise Edition | | Processor | \$8,000.00 | \$1,760.00 |
| Enterprise Edition Options: | | | | |
| Partitioning | 1 | Processor | \$2,000.00 | \$440.00 |
| Spatial | 1 | Processor | \$2,000.00 | \$440.00 |
| Advanced Security | 1 | Processor | \$2,000.00 | \$440.00 |
| Real Application Clusters | 1 | Processor | \$4,000.00 | \$880.00 |
| Label Security | 1 | Processor | \$2,000.00 | \$440.00 |
| Enterprise Managers | | | | |
| Diagnostics Pack | 1 | Processor | \$600.00 | \$132.00 |

Exhibit A-3**ORACLE SmartBUY Enterprise Licenses****Option #2 - Oracle DB-EE and iAS-EE (CLIN ORA-EL2)**

| | | | | |
|------------------------------------|---|-----------|------------|------------|
| Tuning Pack | 1 | Processor | \$600.00 | \$132.00 |
| Change Management Pack | 1 | Processor | \$600.00 | \$132.00 |
| Configuration Management Pack | 1 | Processor | \$600.00 | \$132.00 |
| Internet Application Server | | | | |
| Internet Application Server | | | | |
| Enterprise Edition | | Processor | \$6,000.00 | \$1,320.00 |

NOTES:

- All users of this BPA are required to paid the FFS fee in addition to Net License Fee
- All fees shown for Enterprise License are NET fees; there are no additional discounts.
- Enterprise License must cover ALL Agency Population.
- Enterprise License is for purposes of direct internal business of buying Agency only.
- Additional Terms (such as Verification, True-up, Transferability, Support Cap) to be defined in Ordering Document.
- Options must match the number of licenses of the associated database.
- Licensed User is not a standard metric on GSA Schedule Contract GS-35F-0009T and is offered as part of the BPA Special Solutions as defined in section 9. Voluntary Price Reductions and Special Solutions. All programs offered as Special Solutions are on Oracle's GSA Schedule Contract GS-35F-0009T.

Exhibit A-3 ORACLE SmartBUY Enterprise Licenses
Option #3 - Oracle DB-EE Stack with iAS-EE (CLIN ORA-EL3)

| Oracle Program Name | Price Notes | Oracle License Basis | Net License Fee Per User | Annual Support |
|---|----------------|----------------------------|-----------------------------------|--|
| | | | | Software Update License & Support |
| Oracle Database Enterprise Edition Oracle Database Enterprise Edition Options Advanced Security Partitioning Spatial Real Application Clusters Label Security Enterprise Managers Diagnostics Pack Tuning Pack Change Management Pack Configuration Management Pack Internet Application Server Internet Application Server Enterprise Edition | | Licensed Users * | \$454.40 | \$99.97 |

Enterprise License Add-On Purchases

(Prices are available for Licenses Purchased at Time of Enterprise License.)

| Oracle Program Name | Price Notes | Oracle License Basis | Net License Fee Per Processor | Annual Support |
|------------------------------------|----------------|----------------------------|--|--|
| | | | | Software Update License & Support |
| Oracle Database | | | | |
| Enterprise Edition | | Processor | \$6,400.00 | \$1,408.00 |
| Enterprise Edition Options: | | | | |
| Partitioning | 1 | Processor | \$1,600.00 | \$352.00 |
| Spatial | 1 | Processor | \$1,600.00 | \$352.00 |
| Advanced Security | 1 | Processor | \$1,600.00 | \$352.00 |
| Real Application Clusters | 1 | Processor | \$3,200.00 | \$704.00 |
| Label Security | 1 | Processor | \$1,600.00 | \$352.00 |
| Enterprise Managers | | | | |
| Diagnostics Pack | 1 | Processor | \$480.00 | \$105.60 |
| Tuning Pack | 1 | Processor | \$480.00 | \$105.60 |

Exhibit A-3**ORACLE SmartBUY Enterprise Licenses****Option #3 - Oracle DB-EE Stack with iAS-EE (CLIN ORA-EL3)**

| | | | | |
|--|---|-----------|------------|------------|
| Change Management Pack | 1 | Processor | \$480.00 | \$105.60 |
| Configuration Management Pack | 1 | Processor | \$480.00 | \$105.60 |
| Internet Application Server | | | | |
| Internet Application Server Enterprise Edition | | Processor | \$4,800.00 | \$1,056.00 |

NOTES:

- All users of this BPA are required to paid the FFS fee in addition to Net License Fee
- All fees shown for Enterprise License are NET fees; there are no additional discounts.
- Enterprise License must cover ALL Agency Population.
- Enterprise License is for purposes of direct internal business of buying Agency only.
- Additional Terms (such as Verification, True-up, Transferability, Support Cap) to be defined in Ordering Document.
- Options must match the number of licenses of the associated database.
- Licensed User is not a standard metric on GSA Schedule Contract GS-35F-0009T and is offered as part of the BPA Special Solutions as defined in section 9. Voluntary Price Reductions and Special Solutions. All programs offered as Special Solutions are on Oracle's GSA Schedule Contract GS-35F-0009T.

Exhibit A-3**ORACLE SmartBUY Enterprise Licenses**

Support Pricing in the above tables represents Oracle's standard Support Pricing.

Should the Net License amount exceed the thresholds below, the Support Price will be calculated using the percentages shown.

| SUPPORT, Single Order per Agency Range | | | |
|---|--------------------|---------------|-------------------|
| Order Level | Net License | | Percentage |
| 1 | \$ 1 | \$ 5,500,000 | 22% |
| 2 | \$ 5,500,001 | \$ 10,500,000 | 20% |
| 3 | \$ 10,500,001 | \$ 21,000,000 | 18% |
| 4 | \$ 21,000,001 | \$ 51,000,000 | 17% |
| 5 | \$ 51,000,001 | +++ | 16% |

Exhibit A-4

| Other BPA CLINS | CLIN | Cost |
|---|---------------|-------------|
| Additional Items - GSA Contract - In accordance with Section A.1 of BPA | 1001 | TBD |
| Open Market Items – In accordance with Section A.1 of BPA | 1002 | TBD |
| Special Solutions* - In accordance with Section A.1 of BPA | 1003 | TBD |
| Special Solutions* – Support Renewals | 1003SR | TBD |
| Special Solutions* – Lease | 1003LS | TBD |
| Fee for Service - 2% FFS in accordance with Section F of BPA | 1004 | TBD |

*Special Solutions are comprised of products on the Oracle GSA Schedule offered at special pricing.

W91QUZ-07-A-0001

Exhibit B

ASCP
Contract Management
Deliverables
For
ESI Contracts

1. General Information (applies to all reports)

1.1 ASCP Manages Data by Contract:

- a. Reports must be submitted and managed by contract. Vendors with more than one contract with ASCP must maintain contract data integrity by submitting and managing separate reports for each contract. ASCP will not accept mixed contract data submitted in the same report.

1.2 Online FAQ / Tutorial:

- a. Click on the following link for an online FAQ / Tutorial:
- b. https://ascp.monmouth.army.mil/files/ascp_cd.pps (Requires Power Point)

1.3 Report Format:

- a. Tab Delimited Variable (.tab). The file shall have text only. No formatting, “hard line returns”, embedded special characters, or word wrapping within a column.
- b. All reports must have complete column headings in the first line.

1.4 Report Delivery:

- a. All reports shall be emailed as attachments to amsel-dsa-scp-cr@mail1.monmouth.army.mil
- b. Please compress/zip large files. The file extension .zip cannot be used. Rename .zip files to .xxx.

1.5 Reports are due:

- a. In accordance with this document as indicated for each report.

1.6 Rejection of reports:

- a. Vendor reports will be loaded via an automated process; therefore ASCP reserves the right to reject reports submitted by the vendor if required information is missing or if the file is unusable due to formatting issues. Report submissions must meet the formatting guidelines in this document. Each report will be checked by ASCP for content as well as formatting. If ASCP rejects a report, the report will be returned to the vendor with explanations identifying the problem(s).
- b. The vendor must make the necessary corrections and resubmit the report in its entirety within three (3) business days from the day the report was returned.
- c. The online FAQ / Tutorial provides examples of common rejection reasons.

1.7 Revised Reports:

- a. Revised reports must be submitted as a complete file (i.e. make changes/corrections to the original file and resubmit the entire file, not just what was changed).
- b. The file name format when submitting revised files must follow the file name format stipulated for each report (Order Transaction, Product Attributes, Fee for Service) with the addition of (Rev) immediately preceding the file extension .tab. For example, the first revision of an OT report would be named Contractnumber_OT_yyyy_mm_dd_cum-1(Rev1).tab. Subsequent revisions to the same file should indicate the revision number (e.g. Rev2, Rev3, etc).

1.8 File Names:

- a. File names must not exceed 50 characters. The date in the file name should be the submission date and should not indicate the end or start dates of data within the report.

2. Order Transaction (OT) report

- a. The OT report provides sales data that populates the ASCP database. This data is used to calculate sales against the contract and provides visibility into the quantity and types of products sold on the contract.
- b. OT reports shall be submitted quarterly. OT reports are due within 15 calendar days of each quarterly reporting period.
- c. The OT report is cumulative in nature. **Each report shall include all transactions** (i.e., Credit Card and Paper Orders) from contract inception up to the end of the month preceding the submission date of the file.
- d. A **negative report** for OT is required to inform ASCP that there have been no sales to date on this contract. A file is still required with the following column entries mandatory:
 - Column labeled "Contract Number"
 - Column labeled "Vendor Reported Total of this file" (entry is 0.00)
 - Column labeled "Contract Sales to Date" (entry is 0.00)
 - Column labeled "File Name"
- e. The file name format for the OT report is: ContractNumber_OT_yyyy_mm_dd_cum-1.tab. A mutually agreeable cut-off date for the cum-1 report will be determined. New cumulative files shall only contain data not already reported in prior cumulative files (e.g. cum-1). Subsequent files shall be named ContractNumber_OT_yyyy_mm_dd_cum-2.tab, cum-3, cum-4, and so on.
- f. The dollar amount reflected in column labeled "Dollar amount of Transaction" must match the total transaction value.
- g. Column labeled "Date of Transaction" must reflect the effective date of the order. For example: block 3 of the SF 1449. For credit card orders, the date shall reflect the date the order is entered into the contractor's system.
- h. Entries for column labeled "Country" must come from the ASCP "Country List" found at <https://ascp.monmouth.army.mil/scp/content/countrylist.jsp>.
- i. Entries for columns labeled "Service or Agency" and "Army Activity" must come from the ASCP "Service/Agency" and "Army Activities" lists found at <https://ascp.monmouth.army.mil/scp/content/activitylist.jsp>.
- j. Column labeled UNSPSC" must contain a United Nations Products and Services Code (UNSPSC) for each CLIN. Sample UNSPSC codes are shown below. UNSPSCs for other products in ECCMA format can be found at <http://www.eccma.org/new/>

Sample UNSPSC Codes are below.

NOTE: Please use the latest UNSPSC codes from ECCMA (For ESI Contracts, the applicable codes would be Software and Services).

| <u>Equipment</u> | <u>UNSPSC in ECCMA Format</u> |
|--------------------|--|
| Server 32-bit | 43.21.15.01.00 (Computer Servers) |
| Server 64-bit | 43.21.15.02.00 (High end Computer Servers) |
| Workstation | 43.21.15.07.00 (Desktop Computers) |
| Desktop PC | 43.21.15.08.00 (Personal Computers) |
| Notebook | 43.21.15.03.00 (Notebook Computers) |
| Thin Client | 43.21.15.06.00 (Thin Client Computers) |
| Storage | 43.20.22.06.00 (Storage drive or input device) |
| Network Products | |
| (Routers/Switches) | 43.22.26.00.00 (Network Service Equip) |
| Printers | 43.21.21.00.00 (Computer Printers) |
| Software | 43.23.00.00.00 (Software) |
| Services | 81.11.00.00.00 |

k.. Equipment ancillary items, such as internal disk drives, memory modules, etc. sold as separate line items should be coded with the UNSPSC for that specific item, NOT with the UNSPSC for the equipment item with which they are related (i.e server, workstation, etc.)

l. If a CLIN contains a mixture of items shown above the UNSPSC for that CLIN should identify the dominant items or that best describes the solution provided under the CLIN.

m. REPORTING INSTRUCTIONS FOR "SPECIAL SOLUTIONS" CLIN(S):

Special Solutions orders are generally comprised of a mixture of software products/services and are priced at the top level. The following example illustrates the correct format for reporting Special Solutions orders on the OT report. Example is based on a \$5,000,000 "Special Solutions" order that is made up of 3 different software products.

| CLIN# | ITEM DESCRIPTION | CLIN QUANTIT Y | CLIN U/P | CLIN EXTENDED U/P | DOLLAR AMT OF TRANSACTION |
|---------|----------------------------|----------------------|--------------|-------------------------|---------------------------------|
| 1003 | Oracle "Special Solutions" | 1 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 |
| ORA-123 | Software Product #1 | 5 | 0.00 | 0.00 | 5,000,000.00 |
| ORA-124 | Software Product #2 | 2 | 0.00 | 0.00 | 5,000,000.00 |
| ORA-125 | Software Product #3 | 10 | 0.00 | 0.00 | 5,000,000.00 |

The BPA CLIN number(s) for the product(s) that comprise the "Special Solutions" order must appear in the CLIN column. Quantity must be specified also. Enter CLIN Unit Price and Extended Unit Price as 0.00 (Special Solutions orders are priced at the top level). Repeat Dollar Amount of Transaction for all items in the order.

MIGRATIONS: Use the Special Solutions CLIN to report migrations. In the Item Description column, enter "(Vendor) Special Solutions - Migration". For CLIN Quantity, enter 1. CLIN Unit Price and CLIN Extended Unit Price should be the same. Dollar amount of transaction is the CLIN Extended Unit Price plus the ACT Fee.

n. Since the OT report is cumulative, vendors may correct previously reported information in subsequent reports (see Section 1. General Information, Revised Reports) such as:

- Removing a cancelled order or an order/mod previously reported in error.
- Correcting dollar amounts previously reported by an order/mod.
- Correcting items ordered previously reported for an order/mod.

3. Product Attribute (PA) report

- a. The PA report is a representative sampling of products that are contained in the contractor's catalog. Products identified in the PA report determine the level of customer visibility of the contractor's products on the ASCP web site.
- b. The file name format for the PA report is Contractnumber_PA_yyyy_mm_dd.tab
- c. Product Attributes (PA) are required for Servers, Thin Clients and Storage.
- d. The PA report/file must be a full replacement. ASCP will replace the vendors existing PA file with the most recent submission. Partial updates are not permitted.
- e. Product Attribute reports are due, no later than 10 days from when:
 - o Catalog products have changed or
 - o New products are added to the catalog
- f. Each item in the PA file should provide, in column labeled "Description", an easy to understand description of the product.
- g. Each item in the PA file must have a unique item number which must be consistent throughout the lifecycle of that item.
- h. Items with prices of \$0.00 will automatically default to "RFQ required" regardless of what is entered in column labeled "Item Type".
- i. UNSPSC codes for column labeled "UNSPSC" can be found at <http://www.eccma.org/new>. Please also refer to the sample UNSPSC codes under section 2 (Order Transaction (OT) Report).

4. Fee for Service (FFS) Report

- a. This report applies to applicable ESI Agreements only.
- b. FFS Report is due to ASCP **the 30th calendar day after each calendar quarter** (Example: FFS Report for the period 1 January thru 31 March is due by 30 April)
- c. The data reported is for that reporting period only (not a cumulative listing).
- d. If no payments were received during the previous quarter, a negative report is required.
- e. This report must be submitted as a Microsoft Excel spreadsheet, to amsel-dsa-scp-cr@mail1.monmouth.army.mil, with a copy furnished to the cognizant ASCP Product Leader.
- f. No extra spaces, commas or ampersands allowed in this spreadsheet. Dashes are allowed. File name must be in the following format: Contract Number/Calendar Quarter/Calendar Year (Example: W91QUZ-07-A-1234 1Q2007)
- g. Vendor must ensure that leading zeros are not dropped. For example, order number 0030 should not appear on the report as 30.
- h. **SPECIAL NOTE TO VENDORS:** All reports are cross-referenced for reconciliation and therefore, data must be consistent in all reports submitted (i.e., order number, dates, dollar amounts, etc.).

Order Transactions (OT)

| Column Name | Format | Required? | Comments |
|------------------------------|--------------------|-----------|--|
| Contract Number | Alphanumeric (21) | Y | Enter the Contract Number Example: W91QUZ-07-D-XXXX |
| Order Number | Alphanumeric (50) | Y | Enter the delivery order number. Must be unique when combined with the contract number |
| Modification Number | Alphanumeric (50) | Y* | * Required only when reporting mods. NOTE: <i>This may be a vendor assigned number indicating a transaction reported previously needs to be modified. Example: A credit card transaction.</i> |
| Transaction Type | Alphanumeric (2) | Y | CC = Credit Card, DO= Delivery Order/Paper Order |
| Date of Transaction | DD-MMM-YYYY | Y | Date of the order or modification (i.e. 14-FEB-2006) |
| Date Transaction Cancelled | DD-MMM-YYYY | Y* | * Required for cancelled transactions |
| UNSPSC | Alphanumeric (14) | Y | Updated UNSPSC codes can be found at http://www.eccma.org/new |
| CLIN Number | Alphanumeric (39) | Y | Contract Line Item Number (CLIN) Unique contract identifier of item being ordered (as identified in contract) NOTE: When reporting "SPECIAL SOLUTIONS" CLIN(s) please follow instructions in Section 2. |
| Item Description | Alphanumeric (250) | Y | A short description of the item/CLIN that was purchased. Example: OEM, Make, Model |
| CLIN Quantity | Number (11,0) | Y | Quantity being ordered. |
| CLIN Unit Price | Number (11,2) | Y | Price per item. Price should reflect the unit price in dollars and cents. Do not round up to whole dollars and use only two decimal places to indicate "cents." (e.g. 10125.15) . |
| CLIN Extended Dollar Amount | Number (11,2) | Y | Extended Dollar Amount = (CLIN quantity x unit price). The sum of this column must equal the total of all orders in this file. Do not round up to whole dollars and use only two decimal places to indicate "cents." (e.g. 10125.15). |
| Dollar amount of Transaction | Number (12,2) | Y | Total dollar amount of the transaction (order or order mod). Do not round up to whole dollars and use only two decimal places to indicate "cents." (e.g. 10125.15) . |
| POC Last Name | Alphanumeric (50) | Y | Customer's Last Name |
| POC First Name | Alphanumeric (50) | Y | Customer's First Name. |
| POC Title | Alphanumeric (50) | N | Customer's Title (i.e. COL, Mr., Ms., etc.). |
| Telephone Number | Alphanumeric (50) | Y | Customer's telephone number. Format: 9999999999 |
| Email address | Alphanumeric (100) | Y | Customer's email address. |
| Street Address 1 | Alphanumeric (100) | Y | First line of the Customer's Ship-To address. |
| Street Address 2 | Alphanumeric (100) | N | Second line of the Customer's Ship-To address. |
| Street Address 3 | Alphanumeric (100) | N | Third line of the Customer's Ship-To address. |
| City | Alphanumeric (100) | Y | Customer's Ship-To City. |
| State | Alphanumeric | Y | Customer's Ship-To State for USA only. Post office two |

| | | | |
|---|-----------------------|----|--|
| | (2) | | character abbreviation. |
| Country | Alphanumeric (2) | Y | Indicate the “Ship-To” country. Entry must be “US” for the United States or the 2-Character country code abbreviation from the Service/Agency/Country Code list located at https://ascp.monmouth.army.mil/scp/content/countrylist.jsp . This column is only 2-characters wide so you must use the abbreviations only. |
| 5-digit Zip Code | Number (5) | Y | Five-digit Customer Ship-To zip code. |
| 4-digit Zip Code Ext. | Number (4) | N | Four-digit extension Customer Ship-To zip code. |
| End User Service or Agency | Alphanumeric (20) | Y | Use the abbreviation from the Service/Agency/Country Code list located at https://ascp.monmouth.army.mil/scp/content/activitylist.jsp |
| Army Activity | Alphanumeric (20) | Y* | * Required if previous column equals “Army”. Use the abbreviation from the <i>Army Activity</i> list located at https://ascp.monmouth.army.mil/scp/content/activitylist.jsp |
| Comments | Alphanumeric (250) | N | Free text. |
| Reduced/Waived ACT Fee | Alphanumeric (6) | Y | If transaction involves a Reduced or Waived ACT Fee, indicate here. R = Reduced ACT FEE W = Waived ACT FEE |
| Order Discount | Number (10) | Y | Enter discount percent on order using the following format: A 40% discount should be entered as .40 |
| Vendor Reported Total for this file | Number (12,2) | Y | The sales on contract that are included in this file being submitted. |
| Contract Sales to Date | Number (12,2) | Y | Total Sales to date on this contract. |
| File Name | Alphanumeric (50) | Y | Exact file name that is being submitted. |

Product Attributes (PA)

| Column Name | Format | Required? | Comments |
|-------------------------|-------------------|-----------|---|
| Contract Number | Alphanumeric (21) | Y | Enter Contract Number (including dashes). Example: W91QUZ-07-D-XXXX |
| Report Type | Alphanumeric (1) | Y | Please Enter “F” for Full Catalog Replacement |
| Disposition | Alphanumeric (1) | N/A | Leave Blank |
| Item Type | Alphanumeric (1) | Y | Enter “2” if an RFQ is required prior to purchasing this item. Enter “3” if this item is orderable online from ASCP without restrictions. |
| Item Number | Alphanumeric (39) | Y | Unique number for the item. For example, product #, manufacturer part #, contract line item. Must be Unique for each item. |
| UNSPSC | Alphanumeric (14) | Y | Updated UNSPSC codes can be found at http://www.eccma.org/new |
| Price | Number(12,2) | Y | Price per item. Price should reflect the unit price in dollars and cents. Do not round up to whole dollars and use only two decimal places to indicate “cents.” (e.g. 10125.15) |
| Unit of Issue | Alphanumeric(12) | Y | Unit of issue (ea., lot) |
| Manufacturer | Alphanumeric(40) | N | |
| Model | Alphanumeric(40) | N | |
| Warranty | Alphanumeric(10) | N | |
| Specification sheet url | Alphanumeric(250) | N | Provide a URL for the spec sheet of the product |
| Photo url | Alphanumeric(250) | N | Provide a URL for the photo of the product |
| Description | Alphanumeric(250) | Y | |
| related_to_item_1 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| related_to_item_2 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| related_to_item_3 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| related_to_item_4 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| related_to_item_5 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| Attribute 1 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 2 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 3 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 4 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 5 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 6 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 7 | Alphanumeric(250) | Y* | * Required for Servers and Thin Clients See Attribute Legend below |
| Attribute 8 | Alphanumeric(250) | Y* | * Required for Servers and Thin Clients See Attribute Legend below |
| Attribute 9 | Alphanumeric(250) | Y* | * Required for Servers and Thin Clients See Attribute Legend below |
| Attribute 10 | Alphanumeric(250) | Y* | * Required for Servers See Attribute Legend below |
| Attribute 11 | Alphanumeric(250) | Y* | * Required for Servers See Attribute Legend below |
| Attribute 12 | Alphanumeric(250) | Y* | * Required for Servers See Attribute Legend below |

| | | | |
|--------------|-------------------|----|---|
| Attribute 13 | Alphanumeric(250) | Y* | * Required for Servers See Attribute Legend below |
| File Name | Alphanumeric(50) | Y | Exact file name that is being submitted. |

Related Items

The columns named “related_to_item_1 thru related_to_item_5” are used to associate related items to the primary item. The rules for using related items are:

- a. Only 1 item per row may be specified
- b. You may associate up to 5 items
- c. All items must be from the same contract

Fee for Service (FFS)

| Column Name | Format | Required? | Comments |
|---------------|----------------------|-----------|---|
| Report Number | Alphanumeric (24) | Y | Must be in the following format: Contract Number/Calendar Quarter/Calendar Year (Example: W91QUZ-07-A-1234 1Q2007) |
| Report Type | Alphanumeric (21) | Y | Use one of the following codes: I Initial Report R Replace all previously reported information with this new data M This report modifies some of the information reported |

| | | | |
|--------------------------------------|---------------------|----|---|
| | | | during this time frame |
| Report Start Date | DD-MMM-YYYY | Y* | Example: 01-MAR-2007 |
| Report End Date | DD-MMM-YYYY | Y | Example: 01-MAR-2007 |
| Contract Number | Alphanumeric (21) | Y | Example: W91QUZ-07-A-1234 |
| Order Number | Alphanumeric (30) | Y* | Must be reported exactly as shown on the customer's order. |
| Order Mod Number | Alphanumeric (25) | Y | Data required only when reporting an order modification. |
| Dollar Amount of Transaction | Number | Y | Reflects dollar amount of the transaction (order or Mod being reported). No formatting (i.e., no \$ signs, commas, etc.) |
| Date Transaction Sent to Vendor | DD-MMM-YYYY | Y | Example: 01-MAR-2007 |
| ACT Fee for Transaction | Number | Y | Enter amount of ACT Fee for Transaction No formatting (i.e., no \$ signs, commas, etc.) |
| Reduced/Waived ACT Fee | Alphanumeric (6) | Y | If transaction involves a Reduced or Waived ACT Fee, indicate here. R - Reduced ACT Fee W - Waived ACT Fee |
| Previous Payment Made on Transaction | Number (12,2) | Y | If applicable. |
| Current Payment | Number (12,2) | Y | If applicable. |
| Remaining Amount to be Paid | Number (12,2) | Y | If applicable. |
| Transaction Type | Alphanumeric (2) | Y | Order Types are as follows: CC = Credit Card DO = Direct Ordering (paper order) |
| Other Agency Share Fee Payable | Number (12,2) | Y | If applicable. Fee Share amount due to Navy, Air Force, DLA or GSA (for non-DoD orders on SmartBUY Agreements) . Calculation: 50% of Current Payment Amount |
| Other Agency for Fee Share | Alphanumeric (21) | Y | If applicable. Identify as 'USN', 'DLA', 'USAF' generated Delivery Order . Enter 'GSA' for non-DoD orders on SmartBUY Agreements. |
| Army Fee Payable | Number (12,2) | Y | Required for Army-managed ESI agreements. Calculation: Current Payment Amount minus Previous Payment Made on Transaction |
| Non-DoD Agency | Alphanumeric (2000) | Y | Applicable to SmartBUY Agreements only. Enter name of End User Agency for Non-DoD Orders |
| Order Discount | Number (10) | Y | Enter discount percent on order using the following format: A 40% discount should be entered as .40 |
| Comments | Alphanumeric (2000) | Y | Free Text |
| | | | |
| ACT Fee Recap | Alphanumeric (100) | | Enter Amounts Due Each Service for This Report |
| | | | Army & Other DoD ACT Fee: |
| | | | Air Force ACT Fee: |
| | | | DLA ACT Fee: |
| | | | GSA ACT Fee: |
| | | | Navy ACT Fee: |
| | | | TOTAL: |

W91QUZ-07-A-0001

EXHIBIT C

TRANSMITTAL LETTERS
SAMPLE TRANSMITTAL LETTERS

FOR ARMY

LETTER OF TRANSMITTAL FOR ARMY FEE PAYMENTS

MEMORANDUM FOR Project Director, Computer Hardware, Enterprise Software and Solutions (PD CHESS)
PEO Enterprise Information Systems
SFAE-PS-SCP (Attn: Margaret Kirsch)
Squier Hall, Bldg. 283
Fort Monmouth, NJ 07703

From: Company Name
Street Address
City, State, Zip Code
POC: (Name, Phone Number & Email address)

SUBJECT: Collection of Checks for (Company Name)
(BPA/Contract Number)
(Quarter/FY)

1. Collection of the check will include the following:
 - a. Please make check payable to United States Treasury
 - b. Mail original check to address above
2. Direct questions to Margie Kirsch 732-427-6613
3. Provide copies of this letter, check and sales report electronically to:

MONM-EISASCPVndrRpts@Conus.army.mil

EXHIBIT C

For Air Force

COMPANY NAME)

(Date)

MEMORANDUM FOR DEFENSE FINANCE and ACCOUNTING SERVICE

DFAS-DE/ATDT/DEDE
(Attn: Ms. Shanna Olinger)
FOR: 3801-LI
6760 East Irvington Place
Denver, Colorado 80279

FROM: (Company Name)
(Street Address)
(City, State and Zip Code)

SUBJECT: Collection of Checks for **ESI SW** – FY07 (CPEA00) For BPA
(Contract # _____)

1. This transmittal letter is to be used in lieu of a cash collection voucher (DD Form 1131).

2. Line of accounting to collect this check into is as follows:

5773400 307 47MZ 4KT0SW 04 592RR CSN: 007999 72806F 97 667100

FSR: 035480 PSR: 085647 DSR:

MORD: F2XTKB6269M007

NOTE: Please do not alter any of the information above.

3. Direct questions to (Company POC, Phone Number).

(Signature)

1 Atch: Check # -----

Note: Also provide a copy of the check payable to 3801-LI and transmittal letter sent to DFAS, Denver to the following address:

HQ 754 ELSG/KABS
Bldg 892
490 East Moore Drive
MAFB-Gunter Annex, AL 36114-3014

Mail, fax, or email is an acceptable means for forwarding copies to HQ 754 ELSG/KABS. Fax number is (334) 416-1351.

Email address is: kabfinance@gunter.af.mil. Subject Line Format of e-mail should be:

Contract Number with hyphens, CCR or DOSR Month Year, Contract Name, and Contractor Name

W91QUZ-07-A-0001

Example: FA0000-00-A-0000, CCR June 2006, ESI, Vendor, Inc.

EXHIBIT C

DISA Transmittal Letter

Defense Information Systems Agency (DISA) Sales

The amount of ACT Fee due DISA shall be calculated at 1% of all DISA sales.

Remit ACT Fee to the address provided below by corporate or cashiers check made **payable to "Treasurer of the United States"** noted with the following information:

BPA (_____)

DoD (VENDOR: _____) Enterprise Software Agreement Quarterly ACT Fee

****Checks must be accompanied by a transmittal letter that cites the applicable accounting data to ensure proper crediting of the payment.

LOA: 9780100.4300 P848ZZDZ0 SI 2531 DSIMO86608 S12137

Send check and transmittal letter to:

DISA/CFE5

P.O. Box 4502

Arlington, VA 22204-4502

Mail a copy of the check and transmittal letter to:

DISA

Attn: Jonnice Medley, SI33

P.O. Box 4502

Arlington, VA 22204-4502

Or send via email to: jonnice.medley@disa.mil

Exhibit D**Sample Ordering Document**

Your Name: [Name of the Ordering Activity]

Your Location: [Address of the Ordering Activity]

ORACLE CONTRACT INFORMATION**Agreement:** DOD ESI SmartBUY**Agreement Name:** W91QUZ-07-A-0001

This ordering document incorporates by reference the terms of the agreement specified above ("agreement"). The following defined and capitalized terms in the referenced agreement shall have the same meaning as the stated terms in this ordering document: "ordering activity" and "you"/"your"; "Program" and "program"; "Technical Support" and "technical support"; "Supportable Programs" and "supportable programs"; "Third Party Programs" and "third party programs"; "Program Documentation" and "program documentation"; and "Ordering Document" and "ordering document"

A. PROGRAMS AND SERVICES

You have ordered the program licenses and ____ months of technical support services described below.

All fees on this Ordering Document are in US Dollars.

| Oracle Program and Service Description | Quantity | Net Fee |
|--|----------|---------|
| License | | |
| Software Update License & Support | | |

| Media Description | Quantity | <u>Net Fee</u> |
|-------------------|----------|----------------|
| | | |

| | Net Fee |
|--|---------|
| License Fees | |
| Software Update License & Support Fees | |
| Media Pack Fees | |
| Total Fees | |

B. GENERAL TERMS

1. **Commencement Date.** All program licenses and the period of performance for technical support services are effective upon shipment of tangible media or upon the effective date of this ordering document if shipment of tangible media is not required.
2. **Territory.** The program licenses and services described in section A are for use in the United States.
3. **Payment and Invoicing Terms.**
 - a. All fees due under this ordering document shall be paid net 30 days in accordance with the agreement.
 - b. In accordance with the agreement: (i) license fees are invoiced as of the commencement date; and (ii) service fees are invoiced after the performance of the service, for technical support, services fees are invoiced quarterly in arrears from the commencement date.
 - c. In addition to the fees listed in section A, Oracle will invoice you for any applicable taxes.
4. **Delivery and Installation.**
 - a. Oracle has made available to you for electronic download at the electronic delivery web site located at the following Internet URL: <http://edelivery.oracle.com> the programs listed in section A. Through the Internet URL, you can access and electronically download to the your location the current production release as of the effective date below of the software and related documentation for each program listed in section A. Provided that you have continuously maintained technical support for the programs listed in section A, you may continue to download the software and related program documentation for the programs listed in section A. Please be advised that not all programs are available on all hardware/operating system combinations. For current program availability please check the electronic delivery web site. Oracle will deliver the tangible media on the particular hardware/operating system combination(s) listed in section A to the address specified by you on your purchasing document or when your purchasing document does not indicate a ship to address, the location specified on page 1 of this ordering document. Each media pack consists of the current production release as of the effective date below for 1 copy of the software media and 1 set of program documentation (in the form generally available) for each program included in the media pack. The applicable shipping terms for the delivery of tangible media are: FOB Destination.
 - b. You shall be responsible for installation of the software.
5. **Source Code.** Oracle may deliver source code as part of its standard delivery for particular programs; all source code delivered by Oracle is subject to the terms of the agreement, ordering document and program documentation.
6. **Segmentation.** The program licenses provided in this ordering document are offered separately from any other proposal for consulting services you may receive or have received from Oracle and do not require you to purchase Oracle consulting services.
7. **Technical Support.** Technical support acquired with your order may be renewed annually and, if you renew technical support for the same number of licenses for the same programs (except for any program designated as a third party program), for the first and second renewal years the fee for technical support will not increase by more than 4% over the prior year's fees. Annual

technical support (including first year and all subsequent years) is provided under Oracle's Technical Support Policies in effect at the time the services are provided. You may access the current version of the Technical Support Policies at <http://oracle.com/contracts>.

8. **Export.** Export laws and regulations of the United States and any other relevant local export laws and regulations apply to the programs. You agree that such export control laws govern use of the programs (including technical data) and any services deliverables provided pursuant to an order under this agreement, and to comply with all such export laws and regulations (including "deemed export" and "deemed re-export" regulations); additional information can be found on Oracle's Global Trade Compliance web site located at <http://oracle.com/contracts>. You agrees that no data, information, program and/or materials resulting from services (or direct product thereof) will be exported, directly or indirectly, in violation of these laws, or will be used for any purpose prohibited by these laws including, without limitation, nuclear, chemical, or biological weapons proliferation, or development of missile technology.
9. **No Assignment of Orders, Licenses Or Services.** You may not assign orders or give or transfer the programs and/or any services ordered or an interest in them to another individual or entity. If you grant a security interest in the programs and/or any services deliverables, the secured party has no right to use or transfer the programs and/or any services deliverables, and if you decide to lease or finance the acquisition of the programs and/or any services, it will follow Oracle's policies regarding financing and leasing which are at <http://oracle.com/contracts>.

The offer is valid through [_____, 200_] and shall become binding upon execution by you and acceptance by Oracle.

[YOUR NAME]

ORACLE USA, INC.

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Signature Date: _____

Signature Date: _____

Effective Date: _____ (to be completed by Oracle)

Exhibit E

ESI/SmartBUY Professional Services Rates

| <u>Service Labor Category</u> | | <u>Non-Cleared</u> | | <u>Cleared</u> |
|-------------------------------|--------------|--------------------|-------------|----------------|
| | | <u>GSA</u> | | <u>GSA</u> |
| Senior Vice President | ORCLPS012NC | \$396.94 | ORCLPS012C | \$426.56 |
| Group Vice President | ORCLPS011NC | \$359.81 | ORCLPS011C | \$386.66 |
| Regional Vice President | ORCLPS010NC | \$338.21 | ORCLPS010C | \$363.45 |
| Sr. Technical Director | ORCLPS009TNC | \$324.03 | ORCLPS009TC | \$348.21 |
| Sr. Practice Director | ORCLPS009NC | \$324.03 | ORCLPS009C | \$348.21 |
| Technical Director | ORCLPS008TNC | \$294.33 | ORCLPS008TC | \$316.29 |
| Practice Director | ORCLPS008NC | \$294.33 | ORCLPS008C | \$316.29 |
| Practice Manager | ORCLPS007PNC | \$253.15 | ORCLPS007PC | \$272.04 |
| Technical Manager | ORCLPS007TNC | \$253.15 | ORCLPS007TC | \$272.04 |
| Senior Principal Consultant | ORCLPS006TNC | \$235.60 | ORCLPS006TC | \$253.18 |
| Managing Principal Consultant | ORCLPS006MNC | \$235.60 | ORCLPS006MC | \$253.18 |
| Principal Consultant | ORCLPS005NC | \$206.57 | ORCLPS005C | \$221.98 |
| Senior Consultant* | ORCLPS004NC | \$169.44 | ORCLPS004C | \$182.09 |
| Staff Consultant* | ORCLPS003NC | \$147.16 | ORCLPS003C | \$158.15 |
| Associate Consultant* | ORCLPS002NC | \$110.71 | ORCLPS002C | \$118.97 |

Note:

*Designated labor categories are non-exempt employees and must only be provided incidental and used solely to support professional services, and cannot be purchased separately

**Hourly rates for personnel with security clearances performing work under orders that delineate security requirements

| <u>Single Order Range</u> | <u>Discounts</u> |
|---------------------------|------------------|
| \$1-\$1,000,000 | 4% |
| \$1,000,001-\$6,000,000 | 5% |
| \$6,000,001+ | 6% |

EXHIBIT F

| | | | | | | | | | |
|--|---|-------------------------------------|--|--|--|--|---|--------------------------|--|
| DEPARTMENT OF DEFENSE CONTRACT SECURITY CLASSIFICATION SPECIFICATION <i>(The requirements of the DoD Industrial Security Manual apply to all security aspects of this effort.)</i> | | | | | 1. CLEARANCE AND SAFEGUARDING a. FACILITY CLEARANCE REQUIRED <div style="text-align: center; border: 1px solid black; padding: 2px;">TOP SECRET</div> b. LEVEL OF SAFEGUARDING REQUIRED <div style="text-align: center; border: 1px solid black; padding: 2px;">TOP SECRET</div> | | | | |
| 2. THIS SPECIFICATION IS FOR: <i>(X and complete as applicable)</i> | | | | | 3. THIS SPECIFICATION IS: <i>(X and complete as applicable)</i> | | | | |
| X | a. PRIME CONTRACT NUMBER <div style="text-align: center;">W91QUZ-07-A-0001</div> | | | | | a. ORIGINAL <i>(Complete date in all cases)</i> | | DATE (YYYYMMDD) | |
| | b. SUBCONTRACT NUMBER | | | | | b. REVISED <i>(Supersedes all previous specs)</i> | | REVISION NO. | |
| | c. SOLICITATION OR OTHER NUMBER | | DUE DATE (YYYYMMDD) | | | c. FINAL <i>(Complete Item 5 in all cases)</i> | | DATE (YYYYMMDD) | |
| 4. IS THIS A FOLLOW-ON CONTRACT? <div style="display: inline-block; width: 100px;"> <input type="checkbox"/> YES </div> <div style="display: inline-block; width: 100px;"> <input checked="" type="checkbox"/> NO. If Yes, complete the following: </div> | | | | | | | | | |
| Classified material received or generated under _____ <i>(Preceding Contract Number)</i> is transferred to this follow-on contract. | | | | | | | | | |
| 5. IS THIS A FINAL DD FORM 254? <div style="display: inline-block; width: 100px;"> <input type="checkbox"/> YES </div> <div style="display: inline-block; width: 100px;"> <input checked="" type="checkbox"/> NO. If Yes, complete the following: </div> | | | | | | | | | |
| In response to the contractor's request dated _____, retention of the classified material is authorized for the period of _____. | | | | | | | | | |
| 6. CONTRACTOR <i>(Include Commercial and Government Entity (CAGE) Code)</i> | | | | | | | | | |
| a. NAME, ADDRESS, AND ZIP CODE ORACLE USA, INC. 1910 ORACLE WAY RESTON VA 20190-4733 | | | | | b. CAGE CODE 39WG6 | | c. COGNIZANT SECURITY OFFICE <i>(Name, Address, and Zip Code)</i> | | |
| 7. SUBCONTRACTOR | | | | | | | | | |
| a. NAME, ADDRESS, AND ZIP CODE | | | | | b. CAGE CODE | | c. COGNIZANT SECURITY OFFICE <i>(Name, Address, and Zip Code)</i> | | |
| 8. ACTUAL PERFORMANCE | | | | | | | | | |
| a. LOCATION | | | | | b. CAGE CODE | | c. COGNIZANT SECURITY OFFICE <i>(Name, Address, and Zip Code)</i> | | |
| 9. GENERAL IDENTIFICATION OF THIS PROCUREMENT | | | | | | | | | |
| 10. CONTRACTOR WILL REQUIRE ACCESS TO: | | | | | | | | | |
| | YES | NO | 11. IN PERFORMING THIS CONTRACT, THE CONTRACTOR WILL: | | | | YES | NO | |
| a. COMMUNICATIONS SECURITY (COMSEC) INFORMATION | <input checked="" type="checkbox"/> | <input type="checkbox"/> | a. HAVE ACCESS TO CLASSIFIED INFORMATION ONLY AT ANOTHER CONTRACTOR'S FACILITY OR A GOVERNMENT ACTIVITY | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| b. RESTRICTED DATA | <input checked="" type="checkbox"/> | <input type="checkbox"/> | b. RECEIVE CLASSIFIED DOCUMENTS ONLY | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| c. CRITICAL NUCLEAR WEAPON DESIGN INFORMATION | <input type="checkbox"/> | <input checked="" type="checkbox"/> | c. RECEIVE AND GENERATE CLASSIFIED MATERIAL | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| d. FORMERLY RESTRICTED DATA | <input checked="" type="checkbox"/> | <input type="checkbox"/> | d. FABRICATE, MODIFY, OR STORE CLASSIFIED HARDWARE | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| e. INTELLIGENCE INFORMATION | <input type="checkbox"/> | <input type="checkbox"/> | e. PERFORM SERVICES ONLY | | | | <input type="checkbox"/> | <input type="checkbox"/> | |
| (1) Sensitive Compartmented Information (SCI) | <input checked="" type="checkbox"/> | <input type="checkbox"/> | f. HAVE ACCESS TO U.S. CLASSIFIED INFORMATION OUTSIDE THE U.S., PUERTO RICO, U.S. POSSESSIONS AND TRUST TERRITORIES | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| (2) Non-SCI | <input checked="" type="checkbox"/> | <input type="checkbox"/> | g. BE AUTHORIZED TO USE THE SERVICES OF DEFENSE TECHNICAL INFORMATION CENTER (DTIC) OR OTHER SECONDARY DISTRIBUTION CENTER | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| f. SPECIAL ACCESS INFORMATION | <input checked="" type="checkbox"/> | <input type="checkbox"/> | h. REQUIRE A COMSEC ACCOUNT | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| g. NATO INFORMATION | <input checked="" type="checkbox"/> | <input type="checkbox"/> | i. HAVE TEMPEST REQUIREMENTS | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| h. FOREIGN GOVERNMENT INFORMATION | <input checked="" type="checkbox"/> | <input type="checkbox"/> | j. HAVE OPERATIONS SECURITY (OPSEC) REQUIREMENTS | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| i. LIMITED DISSEMINATION INFORMATION | <input checked="" type="checkbox"/> | <input type="checkbox"/> | k. BE AUTHORIZED TO USE THE DEFENSE COURIER SERVICE | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| j. FOR OFFICIAL USE ONLY INFORMATION | <input checked="" type="checkbox"/> | <input type="checkbox"/> | l. OTHER <i>(Specify)</i> | | | | <input checked="" type="checkbox"/> | <input type="checkbox"/> | |
| k. OTHER <i>(Specify)</i> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | | | | | <input type="checkbox"/> | <input type="checkbox"/> | |

12. PUBLIC RELEASE. Any information (*classified or unclassified*) pertaining to this contract shall not be released for public dissemination except as provided by the Industrial Security Manual or unless it has been approved for public release by appropriate U.S. Government authority. Proposed public releases shall be submitted for approval prior to release ☐ Direct ☐ Through (*Specify*)

to the Directorate for Freedom of Information and Security Review, Office of the Assistant Secretary of Defense (Public Affairs)* for review.
*In the case of non-DoD User Agencies, requests for disclosure shall be submitted to that agency.

13. SECURITY GUIDANCE. The security classification guidance needed for this classified effort is identified below. If any difficulty is encountered in applying this guidance or if any other contributing factor indicates a need for changes in this guidance, the contractor is authorized and encouraged to provide recommended changes; to challenge the guidance or the classification assigned to any information or material furnished or generated under this contract; and to submit any questions for interpretation of this guidance to the official identified below. Pending final decision, the information involved shall be handled and protected at the highest level of classification assigned or recommended. (*Fill in as appropriate for the classified effort. Attach, or forward under separate correspondence, any documents/guides/extracts referenced herein. Add additional pages as needed to provide complete guidance.*)

14. ADDITIONAL SECURITY REQUIREMENTS. Requirements, in addition to ISM requirements, are established for this contract. ☐ Yes ☐ No
(*If Yes, identify the pertinent contractual clauses in the contract document itself, or provide an appropriate statement which identifies the additional requirements. Provide a copy of the requirements to the cognizant security office. Use Item 13 if additional space is needed.*)

15. INSPECTIONS. Elements of this contract are outside the inspection responsibility of the cognizant security office. ☐ Yes ☐ No
(*If Yes, explain and identify specific areas or elements carved out and the activity responsible for inspections. Use Item 13 if additional space is needed.*)

16. CERTIFICATION AND SIGNATURE. Security requirements stated herein are complete and adequate for safeguarding the classified information to be released or generated under this classified effort. All questions shall be referred to the official named below.

a. TYPED NAME OF CERTIFYING OFFICIAL

b. TITLE

c. TELEPHONE (*Include Area Code*)

d. ADDRESS (*Include Zip Code*)

17. REQUIRED DISTRIBUTION

☐ a. CONTRACTOR

☐ b. SUBCONTRACTOR

☐ c. COGNIZANT SECURITY OFFICE FOR PRIME AND SUBCONTRACTOR

☐ d. U.S. ACTIVITY RESPONSIBLE FOR OVERSEAS SECURITY ADMINISTRATION

☐ e. ADMINISTRATIVE CONTRACTING OFFICER

☐ f. OTHERS AS NECESSARY

e. SIGNATURE

BPA BACKGROUND REVISED

W91QUZ-07-A-0001, revised for input to MOD P00016

Section C - Descriptions and Specifications

BPA BACKGROUND

In the spirit of the Federal Acquisition Streamlining Act, the Department of Defense (DoD) and Oracle America, Inc. wish to enter into a Blanket Purchase Agreement (“BPA”) aimed at reducing the administrative costs of acquiring Oracle commercial items under the General Service Administration (GSA) Federal Supply Schedule (FSS) Program.

Federal Supply Schedule Contract Blanket Purchase Agreements (BPA) reduces contracting and open market costs such as: search for sources, the development of technical documents, solicitations, and the evaluation of bids and offers.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

The Enterprise Software Initiative (ESI) is a joint DoD project to develop and implement a DoD enterprise process. This BPA is issued in the spirit of the policy and guidelines provided in the Defense Federal Acquisition Regulation Supplement (DFARS) Section 208.74.

This BPA has been designated as a DoD ESI and GSA SmartBUY Contract, which is open to all U.S. Executive Agencies (as defined in 48 CFR 2.1), including the DoD and authorized contractors, except as restricted herein (hereinafter referred to as “Agency” or “Agencies”). The Army Contracting Command National Capitol Region (ACC-NCR) has entered into this and similar BPAs on behalf of the Product Director Computer Hardware Enterprise Software and Solutions (CHESS) with DLT Solutions, Inc. (DLT) and Mythics, Inc (Mythics) (“Oracle Resellers with ESI BPAs”). These BPAs are issued to provide the Department of Defense (DoD) database software licenses and software maintenance support in support of the Department of Defense’s mission. Oracle shall serve as the prime contractor under this BPA and orders shall be issued directly to Oracle pursuant to Oracle’s GSA Schedule Contract number GS-35F-0009T (“Oracle’s GSA Contract”). In the event that the government issues BPAs to any Oracle reseller they shall be pursuant to the reseller’s GSA Schedule Contract with orders issued direct to each reseller.

The Government and Oracle understand and agree that changes will need to be made from time to time to this BPA. The Government and Oracle further agree that they will continue to endeavor to negotiate DOD ESI / SmartBUY Terms& Conditions for Oracle Products. ACC-NCR may provide any such changes to the terms and conditions of this BPA to any Oracle reseller awarded an ESI/GSA SmartBUY BPA.

This BPA and all orders hereunder are subject to the Terms and Conditions sections herein.

A. TERMS AND CONDITIONS

1. Products Available Under this BPA.

This BPA includes Professional Consulting Services as listed in Exhibit E.

Items included on the Oracle GSA Contract and not listed specifically in the BPA exhibits may be purchased at rates negotiated by the Ordering Office and Oracle under CLIN 1001 of Exhibit A-4, entitled "Additional Items-GSA Schedule". Items that are not included on the GSA Schedule may be purchased in accordance with FAR 8.402(f) and Section 17 of Oracle's GSA Contract under CLIN 1002 of Exhibit A-4 entitled "Open Market Items". Both CLINs 1001 and 1002 are subject to the terms and conditions of this BPA and Oracle's GSA Contract. Ordering Officers may negotiate special pricing with Oracle under CLIN 1003, Special Solutions, as set forth in Exhibit A-4, and in accordance with the terms and conditions of the Oracle GSA Contract.

2. Prevailing Terms and Conditions.

All orders placed against this BPA are subject to the terms and conditions of Oracle's GSA Contract as specified above. The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of the BPA and Oracle's GSA Contract, the provisions of the BPA will take precedence.

3. Obligation of Funds.

This BPA does not obligate any funds. The Government is obligated only to the extent of authorized purchases actually made through orders issued under this BPA.

4. Effective Date and Duration of BPA.

This BPA is effective from the date of award through the effective period of the GSA Contract GS-35F-0009T. Either CHESS or the Contractor with ninety (90) days written notice may terminate the BPA or a portion thereof provided however, that such termination shall not affect the obligations of the Government or Oracle under any then existing delivery order or lease agreement. The then existing delivery order or lease agreement shall continue in full force and effect as though the BPA had not been terminated.

5. Ordering Period.

The ordering period for all items under this BPA is the same as the duration of the BPA set forth in paragraph 4, above.

6. Pricing.

Oracle agrees that in no case shall the prices charged under this BPA be more than the prices reflected in Oracle's GSA Contract for identical products. No less than quarterly, Oracle shall propose to adjust its BPA CLIN prices to reflect price adjustments made during the previous quarterly period under its GSA Contract. These price adjustments will include any economic price increases in the GSA Contract prices.

7. Voluntary Price Reductions and Special Solutions.

Oracle can voluntarily reduce prices at any time by giving 24-hour advance notice (via FAX or E-mail) to the BPA Contracting Officer and the U.S. Army Small Computer Product Manager. In addition, Oracle may negotiate special discounts for specific orders for their respective CLINs. These special discounts shall be negotiated under CLIN 1003, Special Solutions.

8. Reporting and Payment of Fees.

As a result of this BPA, Oracle shall be responsible for the following:

1. Reporting:

a. Submittal of CHESS Deliverable reports, on a quarterly basis (see Exhibit C)

b. Accuracy of CHESS report data

c. Submittal of applicable GSA reports; and

2. Payment of the GSA Industrial Funding Fee (IFF) and Acquisition, Contracting & Technical (ACT) Fee for Service for all orders awarded to Oracle.

B. AUTHORIZED USERS AND POINTS OF CONTACT

1. Authorized BPA Users.

This Enterprise Software Agreement/SmartBUY Contract is open to all U.S. Executive Agencies (as defined in 48 CFR 2.1), including the Department of Defense (DOD), and authorized contractors, except as restricted herein.

Pursuant to FAR Part 51, contractors performing work for the Agencies set forth above may use this BPA on behalf of and for the benefit of an Agency(ies) if they provide Oracle with a bona fide Letter of Authorization from their cognizant Contracting Officer. The letter must be on appropriate Government letterhead; it must authorize the contractor to use this BPA; it must cite the specific contract under which work is being performed by the Federal Government; it must cite the inclusive dates during which the authorization is valid; and, it must be signed by the Contractor's cognizant Contracting Officer. Contracting Officers for Contractors working in a classified environment shall coordinate the letter of authorization requirements with CHESS.

2. BPA POINT OF CONTACT

a. Software Product Manager (SPM):

Name: Cliff Stevens Product Leader CHESS

Phone: 703 806 8237

Email: Clifford.stevens@us.army.mil

b. Customer Point of Contact: (to be specified on each order)

c. Oracle America, Inc.-Contractual:

Name: Constance Flanagan

Senior Manager, GSA Contract Services

Phone and Fax: 410-309-5019

Email: constance.flanagan@oracle.com

d. Oracle America, Inc. – Program Management/Reporting:

Name: Anne Achey

Business Development Representative

Phone and Fax: 703-364-3110

Email: anne.achey@oracle.com

C. ORDERING

This BPA will be posted to the DoD ESI website as part of the ESI program. The web site can be viewed at <http://www.esi.mil>. The Government will also post this contract to <https://ascp.army.mil/ascp/commerce/contract/details.jsp?contractNumber=W91QUZ-07-A-0001>

2. Delivery Orders. Delivery requirements and administration will be stipulated on Delivery Orders.

a. Notice to DoD Ordering Offices: When ordering services, ordering offices are responsible for compliance with GSA's Ordering Procedures for Services and DFARS 208.405-70.

b. Ordering via this BPA is decentralized. Orders are prepared in accordance with the terms and conditions of this BPA and the GSA Contract. Orders may be placed by credit card, facsimile, on an authorized form such as a Standard Form (SF) 1449 or Department of Defense (DD) Form 1155.

c. Orders will be placed against this BPA in accordance with the GSA Contract and the CHESS ordering instructions located at <https://ascp.monmouth.army.mil>. To identify orders purchased via this Agreement, the BPA number shall appear on each order. The order shall also include identification of the ordering activity, point of contact phone number and electronic mail address and items purchased (by specific CLIN number).

3. Delivery. Deliveries shall be made to the locations specified in each order in accordance with the terms of Oracle's GSA Contract.

Shipments to APO addresses are prohibited unless specifically requested on the delivery order. Only CHESS can expedite orders.

Acceptance shall be in accordance with Oracle's GSA Contract.

D. INVOICING AND PAYMENT

1. Invoicing. The requirements of a proper invoice are as specified in the GSA Schedule. Invoices shall be submitted to the payment address specified on each delivery order issued against this BPA.

2. Payment. Payment shall be made for items accepted by the Government specified in each delivery order. Payment procedures are in accordance with the GSA Schedule. The payment office shall be identified on each delivery order issued against the BPA. The Government will make payment in accordance with Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular, A-125, Prompt Payment. FAR 52.232-25, Prompt Payment (October 2003) applies. At the option of the Government payments under this BPA may be made by check, electronic funds transfer, or the automated clearinghouse.

3. Fast Payment Procedure. FAR 52.213-1, Fast Payment Procedure (Feb 1998), is hereby incorporated into this agreement.

E. BPA MANAGEMENT AND OVERSIGHT.

1. Oracle shall provide centralized administration, in the form of a Program Manager, in support of all work performed under this BPA. The Program Manager, at a minimum, is required to participate in periodic program management reviews (which may require travel to a Government named site). Additional functions would include customer service, periodic program management reviews, invoicing, payment and submission of Contract deliverable reports.

2. Report of Sales. Report of sales shall be by submission of the Order Transaction (OT) and Fee For Service (FFS) reports submitted to CHESS as a Microsoft Excel Spreadsheet within thirty (30) days following the completion of the reporting period. The reports shall be submitted in the standard format shown in Exhibit B. Negative reports are required. The Fee For Service (FFS) payment shall be submitted by the 30th calendar day after the end of each calendar quarter. The CHESS will provide copies of the FFS Report on a quarterly basis to the Federal Components participating in fee sharing. If the BPA contains services, current FFS paid by Delivery Order and total FFS paid will be included in the report.

3. Universal Standard Products and Services Code. The Universal Standard Products and Services Code (UNSPSC) is a required field of the Order Transaction (OT) report. The UNSPSC code permits software asset management through a standard coding structure. The UNSPSC is a coding system used to classify both products and services for use throughout the global marketplace. The management and development of the UNSPSC Code is coordinated by

ECCMA, the Electronic Commerce Code Management Association. The current version consists of more than 16,000 terms and is available free as a download at <http://www.unspsc.org>.

4. Records. The Contractor shall maintain archival copies of all orders for the life of the BPA. Copies shall be made available to the Government upon request.

5. Program Management Reviews (PMR). Oracle PM shall participate in regular reviews of the progress of the BPA. Reviews shall be held no more than twice yearly as scheduled by the Software Product Manager. During these reviews Oracle shall report on among other things, status of BPA sales, marketing and any outstanding issues concerning the BPA, as well as changes to Oracle business practices that Oracle believes may impact BPA transactions in the future. PMR agenda and presentation format shall be provided prior to each PMR. Travel expenses are the responsibility of the contractor.

6. Marketing. Oracle shall ensure that all assigned Federal sales personnel are knowledgeable of the details of this BPA and will dedicate reasonable resources to the effort of marketing and advertising this agreement as part of the normal sales cycle of participating in customer trade shows and sponsored events.

7. Virtual IT Marketplace. ESI and GSA have partnered to create the Virtual IT Marketplace (VITM). The VITM interfaces with GSA Advantage and provides ESI agreement product information to the DoD customer. The Contractor shall follow GSA procedures for electronic loading of ESI contract information to the VITM and will be responsible to ensure that the VITM data is maintained in a current status. The VITM may be accessed at www.VITM.gov.

8. DoD Email-IT Corridor. As the scope of the DoD Email-IT Corridor becomes finalized, Oracle will work with the Government to participate in this Government electronic ordering program as is mutually agreeable.

F. STANDARDS

1. Section 508 of the Rehabilitation Act Compliance. Section 508 compliance information on the products provided by Oracle is available at <http://www.oracle.com/accessibility/>. Any requirements regarding Section 508 for services must be expressly agreed to by the Contractor and the ordering activity in the order.

G. FEES AND PAYMENTS

1. GSA Industrial Funding Fee (IFF). The BPA unit prices include the applicable GSA IFF. The contractor shall be responsible for all required filings to GSA and for payment of this fee in accordance with applicable GSA instructions.

2. Acquisition, Contracting, and Technical (ACT) Fee. The cost of awarding, administering and managing this BPA is included in the prices charged to ordering activities. The ACT fee is 2%. The contractor shall remit the ACT fee on a calendar quarterly basis (i.e. January – March, April – June, July – September, and October – December) or as otherwise requested by the Software

Product Manager (SPM). Payment is due thirty (30) days following approval of the Report of Sales for the completed quarter. ACT fees that have not been paid within the prescribed thirty (30) days shall be considered a debt to the United States Government under the terms of FAR 32.6. The Government may exercise all its rights under the contract, including withholding or setting off payments and interest on the debt (see contract FAR clause 52.232-17, Interest). Failure of the Contractor to pay the ACT Fee in a timely manner may result in termination of the BPA.

3. Fee Distribution. The Army, Air Force, DLA, DISA and Navy are participating in a fee-sharing program. The Contractor shall collect the 2% ACT fee and distribute in accordance with the following procedures. Fee sharing shall be determined by the End User Agency or Service identified in the monthly Report of Sales. This field shall be notated Army, Air Force, DLA, DISA, Navy or DOD as appropriate. Marine Corps sales are reported under the Navy designation. Fee checks shall not be issued until written approval is received for the Report of Sales.

(For a SmartBUY agreement, use the following: The Air Force, Army, DLA, DISA, Navy and GSA (for SmartBUY Federal government Civilian Agency orders) are participating in an ACT fee-sharing program. For orders within DoD, the 2% ACT fee is split equally between the DoD Component whose customer places the order and the Component that manages the contract. The Contractor shall collect the 2% ACT fee and distribute in accordance with the following procedures. ACT fee sharing shall be determined by the End User Agency or Service identified in the monthly Report of Sales. This field shall be notated Air Force, Army, DLA, DISA, Navy, DoD or Non-DoD as appropriate. In the case of SmartBUY orders (Federal Government Civilian Agencies) non-DoD orders and non DoD support contractor orders, excluding the Intelligence Community and non Coast Guard orders or support vendors to same, the 2% ACT fee is split equally between the Agency that manages the contract and GSA SmartBUY Program Management Office.)

(Enter Service fee sharing arrangement here. If the vendor is collecting fees under a separate CLIN it should be addressed here. See Navy examples below at 3.1 through 3.4)

3.1 ALL SALES:

NAVY SALES (Updated August 2010)

The 2% ACT fee is split equally between the DoD Component whose customer places the order and the DoD Component that manages the ESI agreement. For example, an Air Force order issued against an ESI agreement managed by the Navy results in one half (or 1%) of the 2% fee being returned to the Air Force acquisition organization (listed under Air Force Sales). The Navy will retain the entire 2% fee under orders issued for Navy activities or those activities that do not collect a fee under the ESI agreements managed by the Navy. The contractor is responsible for distributing the ACT fee to all applicable Services in accordance with the instructions herein. The amount of ACT Fee due the Navy shall be calculated at 1% for Army sales, 1% for Air Force sales, 1% for DLA sales, 1% for DISA sales and 2% for all other sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashier's check made payable to "Treasurer of the United States". No transmittal letter is required with submission of Navy fee checks.

Checks must include the following information to ensure proper crediting of the payment:

BPA (fill in applicable #)

DoD (fill in name of agreement) Enterprise Software Agreement

ACT Fee

For US Postal Service mail or USPS Express Mail, send check to:

SPAWARSYSCEN PACIFIC

Attn: Suzi Ellison

Code 55390, Bldg. 91

53560 Hull Street

San Diego, CA 92152-5001

For Federal Express, United Parcel Service, DHL or Other Courier Services, send check to:

SPAWARSYSCEN PACIFIC

Shipping and Receiving

Receiving Officer (OT 7)

Attn: Suzi Ellison

Code 55390, Bldg. 91

4297 Pacific Hwy.

San Diego, CA 92110

3.2 ARMY SALES:

The amount of ACT Fee due the Army shall be calculated at 1% of all Army sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashier's check made payable to "Treasurer of the United States". Checks must be notated with the following information:

BPA (fill in applicable #)

SCP Fee Reimbursement

***Checks must be accompanied by a transmittal letter (format to be provided) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:

Project Director, Computer Hardware, Enterprise Software and Solutions (PD CHESS)

PEO Enterprise Information Systems

SFAE-PS-CH (Attn: Miguel Campos)

9350 Hall Road, Bldg 1445

Fort Belvoir, VA 2206

The transmittal letter should include the following:

From: Company Name

Street Address
City, State, Zip Code
POC: (Name, Phone Number & Email address)

SUBJECT: Collection of Checks for (Company Name)
(BPA/Contract Number)
(Quarter/FY)

1. Collection of the check will include the following:
 - c. Please make check payable to United States Treasury
 - d. Mail original check to address above
2. Direct questions to Miguel Campos 703-806-8222
4. Provide copies of this letter and check electronically to:
peoeis.pdchess.vndrrpts@us.army.mil
miguel.campos2@us.army.mil

3.3 AIR FORCE SALES:

The amount of ACT Fee due the Air Force shall be calculated at 1% of all Air Force sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashier's check made payable to "3801-LI". Checks must be notated with the following information:
BPA (fill in applicable #)
ESI-SW Fee Sharing

***Checks must be accompanied by a transmittal letter (format to be provided) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:
Disbursing Operations Directorate
FOR: 3801-Limestone Field Site
8899 E 56th Street
Indianapolis, IN 46249-9339

Email a copy of the check and letter to: HQ754ELSG/ESTFinancials@gunter.af.milmailto:

Please include with the above documents the Customer Usage Check Report (CCR) and Delivery Order Status Report (DOSR) or the Report of Sales (per BPA requirements)
Subject Line Format of e-mail should be as follows:

Contract Number with hyphens, CCR or DOSR Month Year, Contract Name, Contractor Name
[Example: FA0000-00-A-0000, CCR June 2006, ESI SW, Vendor, Inc.]
Point of Contact regarding any questions:

Ricky Blackmon

Phone: 334-416-2888

Email: ricky.blackmon@gunter.af.mil

Mail is also an alternative means of submitting copies. Please forward a copy to the address below:

HQ 754 ELSG/ESQ

Attention: Ricky Blackmon

mailto:Karen.Molloy@gunter.af.mil 490 East Moore Drive, Bldg 892

MAFB-Gunter Annex, AL 36114-3014

3.4 DLA SALES

The amount of ACT Fee due DLA shall be calculated at 1% of all DLA sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashier's check made payable to "Treasurer of the United States". No transmittal letter is required with submission of DLA fee checks.

Checks must include the following information to ensure proper crediting of the payment:

BPA (fill in applicable #)

DoD (fill in name of agreement) Enterprise Software Agreement

Quarterly ACT Fee

Send check to:

Defense Logistics Agency

DES Acquisition Staff Directorate

Attn: Connie House, DES-A

8725 John J. Kingman Road, Room 1145

Fort Belvoir, VA 22060-6220

Mail a copy of the check to: Or email a copy of the check to:

Defense Logistics Agency Email: Susan.Lizzi@dla.mil

Attn: Susan Lizzi, J-654

8725 John J. Kingman Road

Fort Belvoir, VA 22060-6221

3.5 DISA SALES

The amount of ACT Fee due DISA shall be calculated at 1% of all DISA sales.

The contractor shall remit ACT Fee to the address provided below by corporate or cashiers check made payable to "Treasurer of the United States". Checks must be notated with the following information:

BPA (fill in applicable #)

DoD (fill in name of agreement) Enterprise Software Agreement

Quarterly ACT Fee

****Checks must be accompanied by a transmittal letter (format to be provided) that cites the applicable accounting data to ensure proper crediting of the payment.

Send check and transmittal letter to:

DFAS-CO

Finance and Accounting Office

Attn: Disbursement Office (Tom Triplett)

3990 East Broad St., Bldg. 21

Columbus, Ohio 43213

Direct questions to Jonnice Medley, 703-681-2091

Provide copies of this letter and check to: jonnice.medley@disa.mil.

For SmartBUY agreements add the below:

3.6 GSA SALES

GSA SALES

The amount of ACT Fee due GSA shall be calculated at 1% of all Civilian agency sales. Remit ACT Fee by electronic payment using pay.gov(ww.pay.gov). Payments can be made via Automated Clearing House (ACH) and credit cards. For technical assistance with pay.gov, please contact pay.gov on (800) 624-1373, (216) 579-2112, or pay.gov.clev.frb.gov. To access pay.gov - 1. Go to the pay.gov website located at www.pay.gov. 2. Under the heading "Find Public Forms" - select by Agency Name. 3. Select "G" 4. Select General Services Administration. 5. Select Smart. BUY. 6. Complete the forms and submit your payment to pay.gov. Send an email notification of payment to pebble.randoph@gsa.gov.

H. SECURITY REQUIREMENTS

1. Although it is unknown exactly how many persons will be required to have any and all levels of security clearance, the Government may require security clearances, perhaps higher than top secret (top secret specialized compartmentalized information), for performance of any order under this contract. A general DD254 is provided in this BPA as Exhibit F. Specific DD254s will be incorporated for individual orders, as required.
2. The Contractor shall provide sufficient personnel with the required security clearances to perform the work as specified in individual delivery orders. The personnel shall be cleared personnel in accordance with the clause entitled Security Requirements. If satisfactory security arrangements cannot be made with the contractor, the required services shall be obtained from other sources.
3. The level of classified access required shall be indicated in the individual delivery orders.
4. The contractor shall bear the cost of any security clearances required for order performance.

List of Exhibits –

Exhibit A Oracle Price Tables
 A-1 DELETED
 A-2 DELETED
 A-3 DELETED
 A-4 Other Oracle CLINs
 Exhibit B BPA Report Formats
 Exhibit C Sample Letters for Transmittal of FFS
 Exhibit D DELETED
 Exhibit E Pricing Table
 Exhibit F DD254

Exhibit A-4

| Other BPA CLINS | CLIN | Cost |
|---|------|------|
| Additional Items - GSA Contract - In accordance with Section A.1 of BPA | 1001 | TBD |
| Open Market Items – In accordance with Section A.1 of BPA | 1002 | TBD |
| Special Solutions* - In accordance with Section A.1 of BPA | 1003 | TBD |

| | | |
|--|------|-----|
| Fee for Service - 2% FFS in accordance with Section F of BPA | 1004 | TBD |
|--|------|-----|

Exhibit B
 CHESS
 Contract Management
 Deliverables
 For
 ESI Contracts

1. General Information (applies to all reports)

1.1 CHESS Manages Data by Contract:

a. Reports must be submitted and managed by contract. Vendors with more than one contract with CHESS must maintain contract data integrity by submitting and managing separate reports for each contract. CHESS will not accept mixed contract data submitted in the same report.

1.2 Online FAQ / Tutorial:

a. Click on the following link for an online FAQ / Tutorial:
 b. https://ascp.monmouth.army.mil/files/ascp_cd.pps (Requires Power Point)

1.3 Report Format:

a. Tab Delimited Variable (.tab). The file shall have text only. No formatting, “hard line returns”, embedded special characters, or word wrapping within a column.
 b. All reports must have complete column headings in the first line.

1.4 Report Delivery:

a. All reports shall be emailed as attachments to amsel-dsa-scp-cr@mail1.monmouth.army.mil

b. Please compress/zip large files. The file extension .zip cannot be used. Rename .zip files to .xxx.

1.5 Reports are due:

a. In accordance with this document as indicated for each report.

1.6 Rejection of reports:

a. Vendor reports will be loaded via an automated process; therefore CHESS reserves the right to reject reports submitted by the vendor if required information is missing or if the file is unusable due to formatting issues. Report submissions must meet the formatting guidelines in this document. Each report will be checked by CHESS for content as well as formatting. If CHESS rejects a report, the report will be returned to the vendor with explanations identifying the problem(s).

b. The vendor must make the necessary corrections and resubmit the report in its entirety within three (3) business days from the day the report was returned.

c. The online FAQ / Tutorial provides examples of common rejection reasons.

1.7 Revised Reports:

a. Revised reports must be submitted as a complete file (i.e. make changes/corrections to the original file and resubmit the entire file, not just what was changed).

b. The file name format when submitting revised files must follow the file name format stipulated for each report (Order Transaction, Product Attributes, Fee for Service) with the addition of (Rev) immediately preceding the file extension .tab. For example, the first revision of an OT report would be named Contractnumber_OT_yyyy_mm_dd_cum-1(Rev1).tab.

Subsequent revisions to the same file should indicate the revision number (e.g. Rev2, Rev3, etc).

1.8 File Names:

a. File names must not exceed 50 characters. The date in the file name should be the submission date and should not indicate the end or start dates of data within the report.

2. Order Transaction (OT) report

a. The OT report provides sales data that populates the CHESS database. This data is used to calculate sales against the contract and provides visibility into the quantity and types of products sold on the contract.

b. OT reports shall be submitted quarterly. OT reports are due within 30 calendar days of each quarterly reporting period.

c. The OT report is cumulative in nature. Each report shall include all transactions (i.e., Credit Card and Paper Orders) from contract inception up to the end of the month preceding the submission date of the file.

d. A negative report for OT is required to inform CHESS that there have been no sales to date on this contract. A file is still required with the following column entries mandatory:

- Column labeled "Contract Number"
- Column labeled "Vendor Reported Total of this file" (entry is 0.00)
- Column labeled "Contract Sales to Date" (entry is 0.00)
- Column labeled "File Name"

e. The file name format for the OT report is: ContractNumber_OT_yyyy_mm_dd_cum-1.tab. A mutually agreeable cut-off date for the cum-1 report will be determined. New cumulative files shall only contain data not already reported in prior cumulative files (e.g. cum-1). Subsequent files shall be named ContractNumber_OT_yyyy_mm_dd_cum-2.tab, cum-3, cum-4, and so on.

f. The dollar amount reflected in column labeled "Dollar amount of Transaction" must match the total transaction value.

g. Column labeled "Date of Transaction" must reflect the effective date of the order. For example: block 3 of the SF 1449. For credit card orders, the date shall reflect the date the order is entered into the contractor's system.

h. Entries for column labeled "Country" must come from the CHES "Country List" found at <https://ascp.monmouth.army.mil/scp/content/countrylist.jsp>.

i. Entries for columns labeled "Service or Agency" and "Army Activity" must come from the CHES "Service/Agency" and "Army Activities" lists found at <https://ascp.monmouth.army.mil/scp/content/activitylist.jsp>.

j. Column labeled UNSPSC" must contain a United Nations Products and Services Code (UNSPSC) for each CLIN. Sample UNSPSC codes are shown below. UNSPSCs for other products in ECCMA format can be found at <http://www.eccma.org/new/>

Sample UNSPSC Codes are below.

NOTE: Please use the latest UNSPSC codes from ECCMA (For ESI Contracts, the applicable codes would be Software and Services).

Equipment UNSPSC in ECCMA Format

Server 32-bit 43.21.15.01.00 (Computer Servers)

Server 64-bit 43.21.15.02.00 (High end Computer Servers)

Workstation 43.21.15.07.00 (Desktop Computers)

Desktop PC 43.21.15.08.00 (Personal Computers)

Notebook 43.21.15.03.00 (Notebook Computers)

Thin Client 43.21.15.06.00 (Thin Client Computers)

Storage 43.20.22.06.00 (Storage drive or input device)

Network Products

(Routers/Switches) 43.22.26.00.00 (Network Service Equip)

Printers 43.21.21.00.00 (Computer Printers)

Software 43.23.00.00.00 (Software)

Services 81.11.00.00.00

k.. Equipment ancillary items, such as internal disk drives, memory modules, etc. sold as separate line items should be coded with the UNSPSC for that specific item, NOT with the UNSPSC for the equipment item with which they are related (i.e server, workstation, etc.)

l. If a CLIN contains a mixture of items shown above the UNSPSC for that CLIN should identify the dominant items or that best describes the solution provided under the CLIN.

m. REPORTING INSTRUCTIONS FOR "SPECIAL SOLUTIONS" CLIN(S):

Special Solutions orders are generally comprised of a mixture of software products/services and are priced at the top level. The following example illustrates the correct format for reporting Special Solutions orders on the OT report. Example is based on a \$5,000,000 "Special Solutions" order that is made up of 3 different software products.

| CLIN# | ITEM DESCRIPTION | CLIN QUANTITY | CLIN U/P | CLIN EXTENDED U/P | DOLLAR AMT OF TRANSACTION |
|---------|----------------------------|---------------|--------------|-------------------|---------------------------|
| 1003 | Oracle "Special Solutions" | 1 | 5,000,000.00 | 5,000,000.00 | 5,000,000.00 |
| ORA-123 | Software Product #1 | 5 | 0.00 | 0.00 | 5,000,000.00 |
| ORA-124 | Software Product #2 | 2 | 0.00 | 0.00 | 5,000,000.00 |
| ORA-125 | Software Product #3 | 10 | 0.00 | 0.00 | 5,000,000.00 |

The BPA CLIN number(s) for the product(s) that comprise the "Special Solutions" order must appear in the CLIN column. Quantity must be specified also. Enter CLIN Unit Price and Extended Unit Price as 0.00 (Special Solutions orders are priced at the top level). Repeat Dollar Amount of Transaction for all items in the order.

MIGRATIONS: Use the Special Solutions CLIN to report migrations. In the Item Description column, enter "(Vendor) Special Solutions - Migration". For CLIN Quantity, enter 1. CLIN Unit Price and CLIN Extended Unit Price should be the same. Dollar amount of transaction is the CLIN Extended Unit Price plus the ACT Fee.

n. Since the OT report is cumulative, vendors may correct previously reported information in subsequent reports (see Section 1. General Information, Revised Reports) such as:

- o Removing a cancelled order or an order/mod previously reported in error.
- o Correcting dollar amounts previously reported by an order/mod.
- o Correcting items ordered previously reported for an order/mod.

3. Product Attribute (PA) report

a. The PA report is a representative sampling of products that are contained in the contractor's catalog. Products identified in the PA report determine the level of customer visibility of the contractor's products on the CHESSE web site.

b. The file name format for the PA report is Contractnumber_PA_yyyy_mm_dd.tab

c. Product Attributes (PA) are required for Servers, Thin Clients and Storage.

d. The PA report/file must be a full replacement. CHESSE will replace the vendors existing PA file with the most recent submission. Partial updates are not permitted.

- e. Product Attribute reports are due, no later than 10 days from when:
 - o Catalog products have changed or
 - o New products are added to the catalog
- f. Each item in the PA file should provide, in column labeled “Description”, an easy to understand description of the product.
- g. Each item in the PA file must have a unique item number which must be consistent throughout the lifecycle of that item.
- h. Items with prices of \$0.00 will automatically default to “RFQ required” regardless of what is entered in column labeled “Item Type”.
- i. UNSPSC codes for column labeled “UNSPSC” can be found at <http://www.eccma.org/new>. Please also refer to the sample UNSPSC codes under section 2 (Order Transaction (OT) Report).

4. Fee for Service (FFS) Report

- a. This report applies to applicable ESI Agreements only.
- b. FFS Report is due to CHESSthe 30th calendar day after each calendar quarter (Example: FFS Report for the period 1 January thru 31 March is due by 30 April)
- c. The data reported is for that reporting period only (not a cumulative listing).
- d. If no payments were received during the previous quarter, a negative report is required.
- e. This report must be submitted as a Microsoft Excel spreadsheet, to amsel-dsa-scp-cr@mail1.monmouth.army.mil, with a copy furnished to the cognizant CHES Product Leader.
- f. No extra spaces, commas or ampersands allowed in this spreadsheet. Dashes are allowed. File name must be in the following format: Contract Number/Calendar Quarter/Calendar Year (Example: W91QUZ-07-A-1234 1Q2007)
- g. Vendor must ensure that leading zeros are not dropped. For example, order number 0030 should not appear on the report as 30.
- h. SPECIAL NOTE TO VENDORS: All reports are cross-referenced for reconciliation and therefore, data must be consistent in all reports submitted (i.e., order number, dates, dollar mounts, etc.).

Order Transactions (OT)

| Column Name | Format | Required? | Comments |
|-----------------|-------------------|-----------|---|
| Contract Number | Alphanumeric (21) | Y | Enter the Contract Number Example: W91QUZ-07-D-XXXX |
| Order Number | Alphanumeric | Y | Enter the delivery order number. Must be unique |

| | | | |
|------------------------------|--------------------|----|---|
| | (50) | | when combined with the contract number |
| Modification Number | Alphanumeric (50) | Y* | * Required only when reporting mods. NOTE: This may be a vendor assigned number indicating a transaction reported previously needs to be modified. Example: A credit card transaction. CC = Credit Card, DO= Delivery Order/Paper Order |
| Transaction Type | Alphanumeric (2) | Y | Order |
| Date of Transaction | DD-MMM-YYYY | Y | Date of the order or modification (i.e. 14-FEB-2006) |
| Date Transaction Cancelled | DD-MMM-YYYY | Y* | * Required for cancelled transactions |
| UNSPSC | Alphanumeric (14) | Y | Updated UNSPSC codes can be found at http://www.eccma.org/new |
| CLIN Number | Alphanumeric (39) | Y | Contract Line Item Number (CLIN) Unique contract identifier of item being ordered (as identified in contract) NOTE: When reporting "SPECIAL SOLUTIONS" CLIN(s) please follow instructions in Section 2. |
| Item Description | Alphanumeric (250) | Y | A short description of the item/CLIN that was purchased. Example: OEM, Make, Model |
| CLIN Quantity | Number (11,0) | Y | Quantity being ordered. |
| CLIN Unit Price | Number (11,2) | Y | Price per item. Price should reflect the unit price in dollars and cents. Do not round up to whole dollars and use only two decimal places to indicate "cents." (e.g. 10125.15) . |
| CLIN Extended Dollar Amount | Number (11,2) | Y | Extended Dollar Amount = (CLIN quantity x unit price). The sum of this column must equal the total of all orders in this file. Do not round up to whole dollars and use only two decimal places to indicate "cents." (e.g. 10125.15) . |
| Dollar amount of Transaction | Number (12,2) | Y | Total dollar amount of the transaction (order or order mod). Do not round up to whole dollars and use only two decimal places to indicate "cents." (e.g. 10125.15) . |
| POC Last Name | Alphanumeric (50) | Y | Customer" s Last Name |
| POC First Name | Alphanumeric (50) | Y | Customer" s First Name. |
| POC Title | Alphanumeric (50) | N | Customer" s Title (i.e. COL, Mr., Ms., etc.). |
| Telephone Number | Alphanumeric (50) | Y | Customer" s telephone number. Format: 9999999999 |
| Email address | Alphanumeric | Y | Customer" s email address. |

| | | | |
|-------------------------------------|--------------------|----|--|
| | (100) | | |
| Street Address 1 | Alphanumeric (100) | Y | First line of the Customer's Ship-To address. |
| Street Address 2 | Alphanumeric (100) | N | Second line of the Customer's Ship-To address. |
| Street Address 3 | Alphanumeric (100) | N | Third line of the Customer's Ship-To address. |
| City | Alphanumeric (100) | Y | Customer's Ship-To City. |
| State | Alphanumeric | Y | Customer's Ship-To State for USA only. Post office two |
| (2) | | | character abbreviation. |
| Country | Alphanumeric (2) | Y | Indicate the "Ship-To" country. Entry must be "US" for the United States or the 2-Character country code abbreviation from the Service/Agency/Country Code list located at https://ascp.monmouth.army.mil/scp/content/countrylist.jsp . This column is only 2-characters wide so you must use the abbreviations only. |
| 5-digit Zip Code | Number (5) | Y | Five-digit Customer Ship-To zip code. |
| 4-digit Zip Code Ext. | Number (4) | N | Four-digit extension Customer Ship-To zip code. |
| End User Service or Agency | Alphanumeric (20) | Y | Use the abbreviation from the Service/Agency/Country Code list located at https://ascp.monmouth.army.mil/scp/content/activitylist.jsp |
| Army Activity | Alphanumeric (20) | Y* | * Required if previous column equals "Army". Use the abbreviation from the Army Activity list located at https://ascp.monmouth.army.mil/scp/content/activitylist.jsp |
| Comments | Alphanumeric (250) | N | Free text. |
| Reduced/Waived ACT Fee | Alphanumeric (6) | Y | If transaction involves a Reduced or Waived ACT Fee, indicate here. R = Reduced ACT FEE W = Waived ACT FEE |
| Order Discount | Number (10) | Y | Enter discount percent on order using the following format: A 40% discount should be entered as .40 |
| Vendor Reported Total for this file | Number (12,2) | Y | The sales on contract that are included in this file being submitted. |
| Contract Sales to Date | Number (12,2) | Y | Total Sales to date on this contract. |
| File Name | Alphanumeric (50) | Y | Exact file name that is being submitted. |

Product Attributes (PA)

| | | | |
|-------------|--------|-----------|----------|
| Column Name | Format | Required? | Comments |
|-------------|--------|-----------|----------|

| | | | |
|-------------------------|-------------------|-----|---|
| Contract Number | Alphanumeric (21) | Y | Enter Contract Number (including dashes). Example: W91QUZ-07-D-XXXX |
| Report Type | Alphanumeric (1) | Y | Please Enter "F" for Full Catalog Replacement |
| Disposition | Alphanumeric (1) | N/A | Leave Blank |
| Item Type | Alphanumeric (1) | Y | Enter "2" if an RFQ is required prior to purchasing this item. Enter "3" if this item is orderable online from ASCP without restrictions. |
| Item Number | Alphanumeric (39) | Y | Unique number for the item. For example, product #, manufacturer part #, contract line item. Must be Unique for each item. |
| UNSPSC | Alphanumeric (14) | Y | Updated UNSPSC codes can be found at http://www.eccma.org/new |
| Price | Number(12,2) | Y | Price per item. Price should reflect the unit price in dollars and cents. Do not round up to whole dollars and use only two decimal places to indicate "cents." (e.g. 10125.15) |
| Unit of Issue | Alphanumeric(12) | Y | Unit of issue (ea., lot) |
| Manufacturer | Alphanumeric(40) | N | |
| Model | Alphanumeric(40) | N | |
| Warranty | Alphanumeric(10) | N | |
| Specification sheet url | Alphanumeric(250) | N | Provide a URL for the spec sheet of the product |
| Photo url | Alphanumeric(250) | N | Provide a URL for the photo of the product |
| Description | Alphanumeric(250) | Y | |
| related_to_item_1 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| related_to_item_2 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| related_to_item_3 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| related_to_item_4 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| related_to_item_5 | Alphanumeric(39) | N | Refer to the related item paragraph below |
| Attribute 1 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 2 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |

| | | | |
|--------------|-------------------|----|---|
| Attribute 3 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 4 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 5 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 6 | Alphanumeric(250) | Y* | * Required for Servers, Storage and Thin Clients See Attribute Legend below |
| Attribute 7 | Alphanumeric(250) | Y* | * Required for Servers and Thin Clients See Attribute Legend below |
| Attribute 8 | Alphanumeric(250) | Y* | * Required for Servers and Thin Clients See Attribute Legend below |
| Attribute 9 | Alphanumeric(250) | Y* | * Required for Servers and Thin Clients See Attribute Legend below |
| Attribute 10 | Alphanumeric(250) | Y* | * Required for Servers See Attribute Legend below |
| Attribute 11 | Alphanumeric(250) | Y* | * Required for Servers See Attribute Legend below |
| Attribute 12 | Alphanumeric(250) | Y* | * Required for Servers See Attribute Legend below |

| | | | |
|--------------|-------------------|----|---|
| Attribute 13 | Alphanumeric(250) | Y* | * Required for Servers See Attribute Legend below |
| File Name | Alphanumeric(50) | Y | Exact file name that is being submitted. |

Related Items

The columns named “related_to_item_1 thru related_to_item_5” are used to associate related items to the primary item. The rules for using related items are:

- Only 1 item per row may be specified
- You may associate up to 5 items
- All items must be from the same contract

Fee for Service (FFS)

| Column Name | Format | Required? | Comments |
|---------------|-------------------|-----------|---|
| Report Number | Alphanumeric (24) | Y | Must be in the following format: Contract Number/Calendar Quarter/Calendar Year (Example: W91QUZ-07-A-1234 1Q2007) |
| Report Type | Alphanumeric (21) | Y | Use one of the following codes: I Initial Report R Replace all previously reported information with this new data M This report modifies some of the information |

reported during this time frame

| | | | |
|--------------------------------------|-------------------|----|--|
| Report Start Date | DD-MMM-YYYY | Y* | Example: 01-MAR-2007 |
| Report End Date | DD-MMM-YYYY | Y | Example: 01-MAR-2007 |
| Contract Number | Alphanumeric (21) | Y | Example: W91QUZ-07-A-1234 |
| Order Number | Alphanumeric (30) | Y* | Must be reported exactly as shown on the customer's order. |
| Order Mod Number | Alphanumeric (25) | Y | Data required only when reporting an order modification. |
| Dollar Amount of Transaction | Number | Y | Reflects dollar amount of the transaction (order or Mod being reported). No formatting (i.e., no \$ signs, commas, etc.) |
| Date Transaction Sent to Vendor | DD-MMM-YYYY | Y | Example: 01-MAR-2007 |
| ACT Fee for Transaction | Number | Y | Enter amount of ACT Fee for Transaction No formatting (i.e., no \$ signs, commas, etc.) |
| Reduced/Waived ACT Fee | Alphanumeric (6) | Y | If transaction involves a Reduced or Waived ACT Fee, indicate here. R- Reduced ACT Fee W - Waived ACT Fee |
| Previous Payment Made on Transaction | Number (12,2) | Y | If applicable. |
| Current Payment | Number (12,2) | Y | If applicable. |
| Remaining Amount to be Paid | Number (12,2) | Y | If applicable. |
| Transaction Type | Alphanumeric (2) | Y | Order Types are as follows: CC = Credit Card DO = Direct Ordering (paper order) |
| Other Agency Share Fee Payable | Number (12,2) | Y | If applicable. Fee Share amount due to Navy, Air Force, DLA or GSA (for non-DoD orders on SmartBUY Agreements) . Calculation: 50% of Current Payment Amount |
| Other Agency for Fee Share | Alphanumeric (21) | Y | If applicable. Identify as 'USN', 'DLA', 'USAF' generated Delivery Order . Enter 'GSA' for non-DoD orders on SmartBUY Agreements. |
| Army Fee Payable | Number (12,2) | Y | Required for Army-managed ESI agreements. Calculation: Current Payment Amount minus Previous Payment Made on |

| | | | Transaction |
|---------------------------|------------------------|---|---|
| Non-DoD Agency | Alphanumeric (2000) | Y | Applicable to SmartBUY Agreements only. Enter name of End User Agency for Non-DoD Orders |
| Order Discount | Number (10) | Y | Enter discount percent on order using the following format: A 40% discount should be entered as .40 |
| Comments | Alphanumeric (2000) | Y | Free Text |
| ACT Fee Recap | Alphanumeric (100) | | Enter Amounts Due Each Service for This Report |
| Army & Other DoD ACT Fee: | | | |
| Air Force ACT Fee: | | | |
| DLA ACT Fee: | | | |
| GSA ACT Fee: | | | |
| Navy ACT Fee: | | | |
| TOTAL: | | | |

EXHIBIT C

TRANSMITTAL LETTERS

SAMPLE TRANSMITTAL LETTERS

FOR ARMY

LETTER OF TRANSMITTAL FOR ARMY FEE PAYMENTS

MEMORANDUM FOR

Project Director, Computer Hardware, Enterprise Software and Solutions (PD CHESS)

PEO Enterprise Information Systems

SFAE-PS-CH (Attn: Miguel Campos)

9350 Hall Road, Bldg 1445

Fort Belvoir, VA 22060

From: Company Name

Street Address

City, State, Zip Code

POC: (Name, Phone Number & Email address)

SUBJECT: Collection of Checks for (Company Name)

(BPA/Contract Number)

(Quarter/FY)

1. Collection of the check will include the following:

- e. Please make check payable to United States Treasury
- f. Mail original check to address above

2. Direct questions to Miguel Campos 703-806-8222

3. Provide copies of this letter and check electronically to:

peoeis.pdchess.vndrrpts@us.army.milmiguel.campos2@us.army.mil

EXHIBIT C

For Air Force

COMPANY NAME)

(Date)

MEMORANDUM FOR DEFENSE FINANCE and ACCOUNTING SERVICE

DFAS-DE/ATDT/DEDE

(Attn: Ms. Shanna Olinger)

FOR: 3801-LI

6760 East Irvington Place

Denver, Colorado 80279

FROM: (Company Name)

(Street Address)

(City, State and Zip Code)

SUBJECT: Collection of Checks for ESI SW – FY07 (CPEA00) For BPA

(Contract # _____)

1. This transmittal letter is to be used in lieu of a cash collection voucher (DD Form 1131).

2. Line of accounting to collect this check into is as follows:

5773400 307 47MZ 4KT0SW 04 592RR CSN: 007999 72806F 97 667100

FSR: 035480 PSR: 085647 DSR:

MORD: F2XTKB6269M007

NOTE: Please do not alter any of the information above.

3. Direct questions to (Company POC, Phone Number).

(Signature)

1 Atch: Check # -----

Note: Also provide a copy of the check payable to 3801-LI and transmittal letter sent to DFAS, Denver to the following address:

HQ 754 ELSG/KABS

Bldg 892

490 East Moore Drive

MAFB-Gunter Annex, AL 36114-3014

Mail, fax, or email is an acceptable means for forwarding copies to HQ 754 ELSG/KABS. Fax number is (334) 416-1351.

Email address is: kabfinance@gunter.af.mil. Subject Line Format of e-mail should be:

Contract Number with hyphens, CCR or DOSR Month Year, Contract Name, and Contractor Name

W91QUZ-07-A-0001

Example: FA0000-00-A-0000, CCR June 2006, ESI, Vendor, Inc.

W91QUZ-07-A-0001

EXHIBIT C

DISA Transmittal Letter

Defense Information Systems Agency (DISA) Sales

The amount of ACT Fee due DISA shall be calculated at 1% of all DISA sales.

Remit ACT Fee to the address provided below by corporate or cashiers check made payable to "Treasurer of the United States" noted with the following information:

BPA (_____)

DoD (VENDOR: _____) Enterprise Software Agreement Quarterly ACT Fee

****Checks must be accompanied by a transmittal letter that cites the applicable accounting data to ensure proper crediting of the payment.

LOA: 9780100.4300 P848ZZDZ0 SI 2531 DSIMO86608 S12137

Send check and transmittal letter to:

DISA/CFE5

P.O. Box 4502

Arlington, VA 22204-4502

Mail a copy of the check and transmittal letter to:

DISA

Attn: Jonnice Medley, SI33

P.O. Box 4502

Arlington, VA 22204-4502

Or send via email to: jonnice.medley@disa.mil

W91QUZ-07-A-0001 (lcluni11243) Page 43 of 50

Exhibit D

DELETED

W91QUZ-07-A-0001 (lcluni11243) Page 46 of 50

Exhibit E

ESI/SmartBUY Professional Services Rates

| Service Labor Category | Non-Cleared | | GSA | Cleared |
|-------------------------------|--------------|----------|-------------|----------|
| GSA | | | GSA | |
| Senior Vice President | ORCLPS012NC | \$396.94 | ORCLPS012C | \$426.56 |
| Group Vice President | ORCLPS011NC | \$359.81 | ORCLPS011C | \$386.66 |
| Regional Vice President | ORCLPS010NC | \$338.21 | ORCLPS010C | \$363.45 |
| Sr. Technical Director | ORCLPS009TNC | \$324.03 | ORCLPS009TC | \$348.21 |
| Sr. Practice Director | ORCLPS009NC | \$324.03 | ORCLPS009C | \$348.21 |
| Technical Director | ORCLPS008TNC | \$294.33 | ORCLPS008TC | \$316.29 |
| Practice Director | ORCLPS008NC | \$294.33 | ORCLPS008C | \$316.29 |
| Practice Manager | ORCLPS007PNC | \$253.15 | ORCLPS007PC | \$272.04 |
| Technical Manager | ORCLPS007TNC | \$253.15 | ORCLPS007TC | \$272.04 |
| Senior Principal Consultant | ORCLPS006TNC | \$235.60 | ORCLPS006TC | \$253.18 |
| Managing Principal Consultant | ORCLPS006MNC | \$235.60 | ORCLPS006MC | \$253.18 |
| Principal Consultant | ORCLPS005NC | \$206.57 | ORCLPS005C | \$221.98 |
| Senior Consultant* | ORCLPS004NC | \$169.44 | ORCLPS004C | \$182.09 |
| Staff Consultant* | ORCLPS003NC | \$147.16 | ORCLPS003C | \$158.15 |
| Associate Consultant* | ORCLPS002NC | \$110.71 | ORCLPS002C | \$118.97 |

Note:

*Designated labor categories are non-exempt employees and must only be provided incidental and used

solely to support professional services, and cannot be purchased separately

**Hourly rates for personnel with security clearances performing work under orders that delineate security requirements

| Single Order Range | Discounts |
|-------------------------|-----------|
| \$1-\$1,000,000 | 4% |
| \$1,000,001-\$6,000,000 | 5% |
| \$6,000,001+ | 6% |

W91QUZ-07-A-0001

(ljacks112487)

Page 74 of 75

Section I - Contract Clauses

CLAUSES INCORPORATED BY REFERENCE

52.204-2 Security Requirements

AUG 1996